

DEV-401^{Q&As}

Building Applications with Force.com and Visualforce

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QUESTION 1

Users or contacts can be added to the `Account Team` of an account.

- A. True
- B. False

Correct Answer: B

QUESTION 2

What are the 4 ways you can access record Ids?

- A.
- B.
- C.
- D.

Correct Answer: Explanation

Answer:

QUESTION 3

The sales team would like to have a map displaying the company location on the Account page.

What tool should you use?

Correct Answer: Visualforce - you should create a custom page to display a map component and include it in a page layout.

QUESTION 4

Account object has a custom field `Tax` of type number. Some account records are present in Salesforce which do not have any value in this field. This custom field is now made a required field by editing it. The editing will fail as some records are present which do not have a value for this field.

- A. True
- B. False

Correct Answer: B

QUESTION 5

Lead validation rule (like field Industry must have a value) always triggers when a lead is converted.

Correct Answer: The lead validation rules trigger only if this option is checked on Customize > Leads > Settings
'Enforce Validation and Triggers from Lead Convert\\'

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