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QUESTION 1

Checking \\'Grant Access Using Hierarchies\\' gives what type of access to records owned by subordinates?

A. Read, Edit

B. Read, Edit, Delete

C. Depends on what access the profile of the senior has for that object out of Read, Edit, Delete.

Correct Answer: C

QUESTION 2

Record types can be used to determine

A. picklist values

B. business processes (using different page layouts)

C. Both of above

Correct Answer: C

QUESTION 3

Which of these records cannot be deactivated once activated? Product, Contract, Campaign

Correct Answer: Contract

QUESTION 4

Records can enter an approval process based on

A. Based on criteria.

B. If \\'All records enter this approval process\\' checkbox is checked, then all records of that object which are submitted for approval would enter this approval process.

C. Only A is valid

D. Only B is valid

E. Both A and B are valid

Correct Answer: A

QUESTION 5

Criteria based sharing rule is not available on which standard objects?

Correct Answer: Not available for Lead, Campaign. Available for Accounts, Contact, Opportunity, Case

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