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QUESTION 1

What must an administrator do when creating a record type?

- A. Add the record type to the required user records.
- B. Assign the record type to the appropriate profiles.
- C. Create a new page layout for the record type.
- D. Set the field-level security for the record type.

Correct Answer: B

QUESTION 2

When working on opportunities, sales representatives at Universal Containers need to understand how their peers have successfully managed other opportunities with comparable products, competing against the same competitors?

Which two features should an administrator use to facilitate this? (Choose two.)

- A. Opportunity update reminders
- B. Opportunity Dashboard
- C. Chatter groups
- D. Big deal alert

Correct Answer: BC

QUESTION 3

Universal Containers has a custom object named Feedback which is used to capture Users' candid comments about their experience at work. The sales team manager and all representatives have roles in the role hierarchy with sales representatives directly under the sales team manager. HR requires that all Feedback records be private to each User. Managers should not have access to subordinates' Feedback records.

What action should an Administrator take to ensure this requirement is met?

- A. Confirm Feedback object is set to Private and Uncheck `Grant Access Using Hierarchies` in Organization-wide sharing.
- B. Confirm Feedback object is set to Private and Uncheck `Enable Role Hierarchy` in Organization-wide sharing.
- C. Confirm Feedback object is set to Restricted and Uncheck `Enable Role Hierarchy` in Organization-wide sharing.
- D. Confirm Feedback object is set to Restricted and Uncheck `Grant Access Using Hierarchies` in Organization-wide sharing.

Correct Answer: A

QUESTION 4

Which three are Chatter features? (Choose three.)

- A. Notes
- B. Bookmarks
- C. Recommendations
- D. Feeds
- E. Events

Correct Answer: BCD

QUESTION 5

The administrator at Universal Containers will create a custom field to track a specific Tier 2 support user on a case record.

What data type should be used when creating the custom field?

- A. Lookup filter
- B. Lookup relationship
- C. Formula
- D. Hierarchical relationship

Correct Answer: B

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