

# EEB-101<sup>Q&As</sup>

Essentials for Marketing Cloud Email Marketers

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**QUESTION 1**

What are the ways that data can be imported into the marketing cloud? (Choose 3)

- A. Import Activity
- B. Import Wizard
- C. API
- D. Query Activity

Correct Answer: ABC

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**QUESTION 2**

A marketer at Northern Trail Outfitters must design a targeted email campaign for the company's new winter offerings.

What email best practice should be used?

- A. Personalize the email content.
- B. Send to the entire subscriber base.
- C. Limit the email text to 250 words.
- D. Use an infographic email template.

Correct Answer: A

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**QUESTION 3**

Which action will the Validate tool complete when initiated?

- A. Ensure subscribers have not unsubscribed or are undeliverable
- B. Confirm that each content area specified in the dynamic content rules exists
- C. Identify phrases like "click here" or "Free!" that could be marked as spam
- D. Ensure subscribers status at the time of send is Subscribed or Bounced

Correct Answer: B

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**QUESTION 4**

A marketer creates a new sendable data extension, and defines the Customer\_ID field as the field in the Send

Relationship that relates to Subscribers on Subscriber Key. What will the send status in All Subscribers be associated with?

- A. The Customer\_ID field in the Data Extension
- B. The Subscriber ID in a System Data View Table
- C. The Email\_Address field in the Data Extension
- D. The Email Address Profile Attribute

Correct Answer: A

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#### QUESTION 5

Which one is NOT an offline tactic for capture email addresses?

- A. Inbound Sales calls
- B. Acquiring email for loyalty programs in store
- C. Request email during checkout
- D. Surveys at the counter
- E. Acquisition associated with a receipt or ticket delivery

Correct Answer: D

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