

H19-322^{Q&As}

HCS - Pre-Sales - Service Solution (overseas)

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QUESTION 1

What does the work migration assessment survey contain? (1)

- A. IT organization structure
- B. system performance
- C. IT system
- D. machine room is badly damaged

Correct Answer: D

QUESTION 2

IP network project service expansion when to introduce service sales is most appropriate

- A. customer\\'s pre-project M {IM file)
- B. customer is in the middle
- C. After the client has established the project
- D. customer after bidding

Correct Answer: A

QUESTION 3

Which of the following is not the service content of the ITO service solution?

- A. service design
- B. operation and maintenance service>
- C. optimization service (correct project)
- D. expert support service

Correct Answer: C

QUESTION 4

Innocent S often optimizes the lack of wheel force. ?S cover, interference, cut and slashed, and the index is not up to standard.

A. A positive (positive apricot#f



B. Day off

Correct Answer: A

QUESTION 5

- Digital Center L1 integrated interface includes (multiple choice)
- A. for Si electric system, lightning grounding
- B. cabinet, computer room pipe burying, integrated circuit wiring
- C. BS junction drainage system
- D. machine room, reading and fat-reducing system
- Correct Answer: ABCD

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