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QUESTION 1

Which statement is true about loyal HP customers?

- A. They value price overall other factors when making a purchase
- B. They commonly seek out various suppliers for the best deal
- C. They are not concerned about product reliability.
- D. They purchase products from the HP brand and one reseller only.

Correct Answer: D

QUESTION 2

Where is the security label on a laser cartridge?

- A. Only on the bottom
- B. Always on the tear strip
- C. Randomly placed on the packaging
- D. Only on the top

Correct Answer: B

QUESTION 3

Which feature can you find on HP security labels?

- A. OK and Tick that move in opposite direction when the box is tilted front to back
- B. Invisible ink to add another layer of security
- C. RFID features to scan large batches at a time
- D. Quick Response (QR) code

Correct Answer: A

QUESTION 4

According to the 2013 Spencer Lab laser study approximately what percent of non-HP toner cartridges, on average, produced print quality that was of limited or of no use?

- A. 70%



B. 10%

C. 97%

D. 42%

Correct Answer: D

QUESTION 5

What are the hidden costs in the framework of printing?

A. Wasted toner, ink, and paper due to reprints

B. Price of the printer after tax

C. Costs of an intern

D. Price of the cartridge after discounts

Correct Answer: A

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