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QUESTION 1

Which product offers customers pay-as-you-go mobile broadband\`?

- A. HP Page Lift
- B. HP Mobile Connect
- C. Wireless Hotspot
- D. HP Broadband

Correct Answer: B

QUESTION 2

How do HP PPS Solutions go way beyond the product?

- A. by offering mobility, security, manageability, value for money, and reliability
- B. by offering the only real mobile solution out there
- C. by giving sales professionals tools to sell, like myhpsalesguide.com
- D. by deploying an HP Eco Desktop Suite

Correct Answer: A

QUESTION 3

What is the customer benefit behind HP Wireless Direct printing?

- A. Making a wireless encrypted connection directly to the printer does not require access to a corporate network.
- B. Store print jobs on your mobile device until the user is at the printer to ensure output can be collected immediately.
- C. Printing via an Ethernet cable connection avoids potential security risks associated with wireless networks.
- D. Connecting and printing via the cloud takes out the need for corporate networks.

Correct Answer: A

QUESTION 4

What can you find at MyHPSalesGuide.com? (Select three.)

- A. product specifications
- B. cashback guides



- C. support phone numbers
- D. supplies and accessories
- E. training exams
- F. specific pricing
- G. product selection help

Correct Answer: ADG

QUESTION 5

What did 87% of CEOs highlight as the biggest IT concern associated with commercial mobility?

- A. software costs
- B. back end and architecture changes
- C. data security
- D. IT training

Correct Answer: B

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