

# HP2-H37<sup>Q&As</sup>

Selling HP Client Virtualization Solutions

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#### **QUESTION 1**

Which use case is a primary use case for an HP flexible thin client?

- A. University student
- B. Video editing workstation
- C. Print server
- D. Digital signage

Correct Answer: C

#### **QUESTION 2**

What does virtualization mean?

- A. the act of allocating server resources to create a non-physical desktop environment
- B. the act of isolating various applications within an operating system to enable virtual security
- C. the act of creating additional threads in an application to improve computer processing speed
- D. the act of speeding up computer processing through overclocking

Correct Answer: D

#### **QUESTION 3**

You are on an initial sales call with a customer, discussing virilization. What should you know by the end of the call? {Select two.)

- A. The customer\\'s high-level IT environment/architecture
- B. The issues the customer is trying to solve
- C. How the customer generates profit g the customers annual gross revenue
- D. The customer\\'s floor space needs for locating a server cluster

Correct Answer: BD

#### **QUESTION 4**

Which factors reduce the total cost of ownership of client virtualization when using HP thin clients instead of using repurposed PCs? (Select three.)

A. The cost of the PC repurposing software



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- B. VMware software and servers
- C. Eliminating operating system support costs
- D. Decreasing power consumption
- E. Improving security
- F. Enabling multiple monitors

Correct Answer: ACE

#### **QUESTION 5**

Which thin client advantage offsets the thin client purchase cost for many customers?

- A. Reduction of network bandwidth usage
- B. Reduced use of desk space
- C. Mobility
- D. Conserving IT resources

Correct Answer: A

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