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QUESTION 1

What should be the focus of a discussion about re-purposing old PCs versus replacing them with HP thin clients?

- A. Total cost of ownership, cost involving energy efficiency, operations, and manageability of devices
- B. Acquisition costs versus sacrificing the value of the original cost of the PC
- C. The value of a PC and its peripherals versus the cost of a new HP thin client
- D. The ability to use Web Services for an operating system streaming situation

Correct Answer: C

QUESTION 2

What are some of the customer benefits of thin computing? (Select three.)

- A. More choices of network connectivity
- B. Reduced desktop footprint g improved data security
- C. Increased software capabilities
- D. Increased computing power
- E. Reduced energy consumption

Correct Answer: ACE

QUESTION 3

Which situation is an indicator for a need for client-virtualization?

- A. a desire for the latest in video editing technology
- B. network bandwidth limitations
- C. a need for high-level security
- D. a need for big data storage

Correct Answer: D

QUESTION 4

Which of the following is the best opportunity for a thin computing solution?

- A. A mobile user with unreliable data connectivity

- B. A small computing environment with no server infrastructure
- C. A high power computing user, such as an animator
- D. A public access point with multiple users, such as a library

Correct Answer: D

QUESTION 5

What is included in the pre-work conducted before a sales call?

- A. Interviews with users in the customer's workforce
- B. Engaging the software vendor to build the correct solution
- C. Analysis of the customer's network infrastructure
- D. A review of information about the customer online

Correct Answer: D

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