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QUESTION 1

Which Task Automation challenges are faced by operations personnel and solved by HP Server Automation Premium Edition? (Select two.)

- A. How can I improve time-to-value in the provisioning of application development environments?
- B. How can I pre-empt problems before they cause an outage?
- C. How do I guarantee my service desk tickets are prioritized?
- D. How can I distribute security updates (patches) in my environment in an agile and reliable manner?
- E. How can I better monitor security breaches?

Correct Answer: AD

QUESTION 2

You are in a discussion with your customer, and in order to make the case for Task Automation solutions, you emphasize the scalability of HP Server Automation Ultimate Edition and HP Database and Middleware Automation solutions. What is the scalability capability of these solutions?

- A. scale to 1.000+ DB and 10.000+ servers
- B. scale to 5.000+ DB and 50.000+ servers
- C. scale to 10.000+ DB and 100.000+ servers
- D. scale to 30.000+ DB and 200.000+ servers

Correct Answer: A

QUESTION 3

Which statement is true about the HP Server Automation Premium Edition licensing model and feature set?

- A. HP Server Automation Premium Edition is licensed per OS and contains an embedded PostgreSQL database.
- B. HP Server Automation Premium Edition is licensed per OS and contains an embedded Oracle database.
- C. HP Server Automation Premium Edition is licensed per OS. and features such as satellite support are licensed as solution packs.
- D. HP Server Automation Premium Edition is licensed as a series of solution packs with integrated satellite support.

Correct Answer: B

QUESTION 4

A customer has purchased Server Automation Ultimate Edition and also uses HP Operations Manager.

What is a natural up-sell for this customer?

- A. HP Operations Orchestration
- B. HP Quality Center
- C. HP Performance Center
- D. HP Vertica

Correct Answer: D

QUESTION 5

A customer says that they do not need Task Automation solutions because they have "scripts for automation" What is the best way to respond to this objection?

- A. We have solutions in place to analyze those scripts and optimize them.
- B. Scripts are legacy technology. Automation is the future
- C. What if your developer leaves? How do you control who does what and tracks the change management?
- D. Scripting involves head-count. I'm here to help you reduce head-count

Correct Answer: A

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