

# HP2-W104<sup>Q&As</sup>

Selling HP TippingPoint Security Solutions

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## **QUESTION 1**

Which statement is true about the HP TippingPoint NGFW?

- A. It combines the market-leading HP TippingPoint NAC with enterprise Firewalling
- B. It combines the market-leading HP Networking IMC with granular QoS
- C. It combines the market-leading HP TippingPoint IMC with custom policies and user visibility and control.
- D. It combines the market-leading HP TippingPoint NGIPS with granular application and user- visibility and control.

Correct Answer: A

## **QUESTION 2**

Which cyber adversaries are the most efficient and effective in exploiting company assets?

- A. Security administrators
- B. Business partners
- C. Disgruntled customers
- D. Nation states, hacktivists, and cyber criminals

Correct Answer: D

# **QUESTION 3**

Where can you find independent statistics about a security vendor\\'s activity in zero-day exploit research?

- A. In the security vendor\\'s white-papers and presentations depicting diverse statistics
- B. On the software vendor\\'s website, which lists third-party individuals and organizations who find zero-day exploits in the vendor\\'s software products
- C. In computer emergency response team (CERT) blogs around the globe
- D. On the NGIPS/NGFW vendor\\'s website where they compile statistics about their zero-day exploit research

Correct Answer: B

#### **QUESTION 4**

What are the key properties of the HP TippingPoint security platforms NGIPS. NGFW and SMS?

A. Effective, lightweight, simple



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- B. Simple, effective, reliable
- C. Flexible, effective, reliable
- D. Simple, flexible, hardened

Correct Answer: B

## **QUESTION 5**

What are the three core areas where HP TippingPoint delivers unique capabilities and business benefits?

- A. Cost reduction, regress mitigation, strategic advantage
- B. Cost reduction, risk mitigation, strategic advantage
- C. Cost increase, risk avoidance, strategic advantage
- D. Risk mitigation, cost neutralization, design advantage

Correct Answer: B

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