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**QUESTION 1**

Your customer would like to purchase personal computing products with consistent global configurations, allowing product standardization in up to 151 countries worldwide Which product family should you recommend?

- A. HP EliteBook 600 series
- B. HPProDesk
- C. HP EliteBook Folio 1000 series
- D. HPProBook

Correct Answer: C

Reference: <http://www8.hp.com/uk/en/hp-news/press-release.html?id=1232179>

QUESTION 2

What is a benefit of HP Page Lift?

- A. the ability to print remotely
- B. a truly secure solution for scanning
- C. a cloud document management solution
- D. automatically enhanced documents or images

Correct Answer: D

Reference: <http://h20195.www2.hp.com/v2/GetPDF.aspx/4aa4-9592enw.pdf>

QUESTION 3

What could a customer use to limit color printing to specific groups of users or specific applications?

- A. 8" color touch screen
- B. HP Universal Print Driver
- C. HP Web Jetadmin
- D. HP Color Access Control

Correct Answer: D

HP Color Access Control lets organizations control color and set color quantity limits by user and user group and HP is one of the few vendors to lock out color use by application.

**QUESTION 4**

Your customer needs a rugged mobile workstation that can support up to five displays. Which product should you recommend?

- A. HP Z230
- B. HP ZBook15
- C. HP ProBook800
- D. HP EliteBook800

Correct Answer: D

And all workstations support multiple displays; for example, even the HP ZBook workstations support up to 5 displays.

Reference: http://www.hp.com/unitedstates/campaigns/workstations/images/datasheet_8470w.pdf (page 1)

QUESTION 5

Which organization awarded HP Web Jetadmin its highest rating for the significant benefits it delivers to customers?

- A. IDC
- B. Independent Printing Association
- C. Gartner
- D. Buyers Laboratory Inc.

Correct Answer: D

Web Jetadmin is powerful software delivering substantial benefits for customers - it has been awarded the highest rating of 5 stars by Buyers Laboratory Inc.

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