HPE0-V27^{Q&As}

HPE Edge-to-Cloud Solutions

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QUESTION 1

Why might you recommend Proactive Care Advanced rather than Proactive Care?

A. The company wants reports that are tailored for them.

B. The company needs monitoring 24x7.

C. The company wants enhanced call handling.

D. The company needs a dedicated HPE Account Support Manager (ASM).

Correct Answer: D

QUESTION 2

Which of the following is a key trend in the IT industry that is driving the adoption of HPE Edge-to-Cloud Solutions?

A. Increasing use of legacy systems

B. Decreasing demand for data storage

C. Growing use of data analytics and AI

D. Decreasing demand for high-speed network connectivity

Correct Answer: C

QUESTION 3

What is the appropriate use case for a cloud solution?

A. When there is a need for high-speed network connectivity

B. When legacy systems are still in use

C. When scalability and flexibility are not critical requirements

D. When there is a need for on-premises data storage

Correct Answer: A

QUESTION 4

You are investigating an HPE Hybrid IT sates opportunity, and the customer mentions that staff members use automation tools such as Ansible and Chef. What floes the use of these tools Indicate about the opportunity?

A. This customer could be a good prospect for HPE Machine, which is designed to enhance the power of configuration automation tools such as these.

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B. This customer is not a good prospect for an HPE Hybrid IT solution at this point, because the company has already invested in automation tools.

C. This customer could be a good prospect for HPE Hybrid IT solutions, which integrate with these tools to create a fully-programmable infrastructure.

D. This customer is probably a better prospect for HPE Intelligent Edge, because the company needs a modern network environment to use these tools successfully.

Correct Answer: C

QUESTION 5

A customer tells you that virtualization does not provide the performance required for the company\\'s workloads. Which benefit of HPE Hybrid IT solutions should you explain?

A. HPE lets the customer maintain workloads/applications on Dare metal white providing much of the automation and flexibility associated with visualization.

B. HPE has found that most performance issues with virtualization arise from insufficientremote storage, and HPE has industry leading storage solutions.

C. HPE integrates with leading visualization vendors to enhance the efficiency of the visualization layer and boost compute there.

D. HPE has developed a proprietary virtualization technology, which can support the performance requirements of the most demanding workloads.

Correct Answer: C

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