HPE0-V27^{Q&As}

HPE Edge-to-Cloud Solutions

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QUESTION 1

Why is it important to meet with other influential decision makers in a company?

A. It allows you to present technical information about products to executives outside of IT.

B. Your credibility increases when you are able to converse effectively with leaders in business, finance, and technical roles.

C. Because most companies are moving from an OPEX to a CAPEX funding model, top executives need to approve large purchases associated with IT projects.

D. As more companies move to public cloud, the IT manager role is no longer involved in IT purchases.

Correct Answer: B

QUESTION 2

What is one way today\\'s apps and data are different from the past?

A. They live on multiple platforms, from the data center, the cloud, and the network edge.

B. They are more likely to be coded with proprietary software languages.

C. They are consolidated in a centralized data center and typically accessed in one way.

D. They are not expanding as rapidly as they once were, but require more dedicated security.

Correct Answer: A

QUESTION 3

What is often the result of maintaining traditional development cycles?

A. Operating costs and overhead decrease.

B. Collaboration becomes more efficient.

C. IT moves from a support role to a business role in the company.

D. Line-of-Business (LoB) managers create their own stealth IT projects.

Correct Answer: D

QUESTION 4

When gathering and analyzing customer business and technical requirements for an HPE Edge-to-Cloud solution, which of the following is a key consideration?

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A. Ensuring that the solution is compatible with the latest technology trends

B. Determining the budget for the project before assessing requirements

C. Identifying the stakeholders and their specific needs and concerns

D. Avoiding any customization to minimize complexity

Correct Answer: C

QUESTION 5

Which of the following is necessary when architecting and designing an HPE solution based on customer needs?

A. Qualifying the customer requirements

B. Planning the solution design

C. Documenting customer intent

D. Selecting the right HPE and 3rd party products and services

Correct Answer: A

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