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QUESTION 1

Your customer is looking for a flash storage solution that enables them to move data between on-premises arrays and the cloud. Which HPE storage solution would you recommend?

A. HPE MSA

B. HPE Nimble

C. HPE StoreVirtual

D. HPE StoreEasy

Correct Answer: B

Reference: https://www.hpe.com/emea_europe/en/storage/nimble.html

QUESTION 2

An SMB customer has an expanding SQL database deployment and needs to virtualize and consolidate the storage for a more efficient solution. The customer wants a simple flash solution that gives great performance, and the customer does not care about having the broadest feature set or control over every configuration. Instead, the customer wants a solution that can be deployed in their virtualized environment without hassle and that offers data services such as optimization without a lot of turning from IT. Which HPE solution family should you recommend?

A. HPE 3PAR

B. HPE MSA

C. HPE Nimble

D. HPE StoreEasy

Correct Answer: C

Reference: https://www.hpe.com/emea_europe/en/storage/vdi-storage.html

QUESTION 3

Your SMB customer is concerned that wireless traffic weakens the company\\\'s network security. Which Aruba Instant APs (IAPs) built-in features should you emphasize when talking to the customer? (Select two.)

A. IntroSpect

B. Policy Enforcement Firewall

C. Virtual Private Network (VPN)

D. ClearPass

E. RFProtect

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Correct Answer: AC

Reference: https://www.arubanetworks.com/products/security/

QUESTION 4

Which server solution gives customers a subscription-based, managed server?

A. HPE ProLiant DL385 Gen10 server

B. HPE ProLiant ML380 Gen10 server

C. HPE ProLiant Easy Connect ML110 D. HPE ProLiant DL560 Gen10 server

Correct Answer: C

Reference: https://www8.hp.com/us/en/hp-news/press-release.html?id=2212173

QUESTION 5

What is one initiative that SMBs are pursuing to achieve the same IT-centric vision that enterprises have?

A. Define the boundaries between IT and line of business managers

B. Create more data center silos

C. Improve customer relationships

D. Significantly increase their IT budget for maintenance

Correct Answer: C

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