

# HPE2-E72<sup>Q&As</sup>

Selling HPE Hybrid Cloud Solutions

**Pass HP HPE2-E72 Exam with 100% Guarantee**

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass2lead.com/hpe2-e72.html>

100% Passing Guarantee  
100% Money Back Assurance

Following Questions and Answers are all new published by HP Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers



#### QUESTION 1

Which statement indicates that the customer could be a good candidate for HPE's composable and software-defined solutions?

- A. "We spend a lot of money and time provisioning infrastructure and correcting errors caused by manual processes."
- B. "We want to upgrade our rack servers as simply as possible. We're not expanding quickly."
- C. "IoT is presenting a lot of security threats that we are not prepared to address."
- D. "We can't seem to drive our growth up past 5% year-over-year, no matter what functionality we offer to customers."

Correct Answer: A

---

#### QUESTION 2

What is one of the trends in how customers are using public cloud services?

- A. Most customers have consolidated their public cloud services onto a single public cloud.
- B. A majority of customers have moved some cloud services back on-prem in the last year.
- C. A majority of customers have fewer concerns about how public clouds handle data sovereignty than they did two years ago.
- D. In the next two years, customers plan to move about 75 percent of workloads to public clouds.

Correct Answer: B

---

#### QUESTION 3

Which issue is one of the business drivers for HPE GreenLake?

- A. Flat growth
- B. Increased price competition
- C. Inefficient workflows for line of business
- D. Long procurement cycles

Correct Answer: B

---

#### QUESTION 4

What is a key distinguishing feature of HPE composable infrastructure solutions?

- A. HPE provides separate, dedicated infrastructure solutions for storage, compute, and networking so that each solution

is optimized for its function.

B. HPE provides all the automation tools that customers might require so that customers can eliminate existing tools and reduce costs.

C. HPE gives customers a choice of how they deploy workloads on the infrastructure, whether on bare metal, virtualized, or in containers.

D. HPE composable infrastructure solutions do not include an API so that customers can choose their own preferred API for programming the solution.

Correct Answer: C

Reference: <https://www.hpe.com/us/en/what-is/composable-infrastructure.html>

---

#### QUESTION 5

What is one benefit of the HPE GreenLake workloads?

A. They include all of the solutions available through HPE GreenLake.

B. They help sales professionals sell to mid-sized customers because they are designed specifically for these customers.

C. They decrease the time it takes sales professionals to provide a quote.

D. They are the only solutions that can be run in co-locations.

Correct Answer: D

Reference: <https://www.hpe.com/us/en/greenlake/workloads.html>

[HPE2-E72 VCE Dumps](#)

[HPE2-E72 Practice Test](#)

[HPE2-E72 Study Guide](#)