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QUESTION 1

Which aspect of the Aruba 360 Secure Fabric uses machine learning to detect attacks and malicious behavior on the inside of the network?

- A. Aruba IntroSpect
- B. Aruba Mobility Master
- C. Aruba ClearPass
- D. Aruba VisualRF

Correct Answer: A

Reference: https://www.arubanetworks.com/assets/wp/WP_360SecureFabric.pdf

QUESTION 2

What is one key competitive advantage of Aruba AirWave over Cisco Prime?

- A. Aruba AirWave is cloud based, while Cisco Prime only offers on-premises management.
- B. Aruba AirWave integrates network access control, while Cisco Prime does not.
- C. Cisco Prime only supports Cisco, while Aruba AirWave offers multi-vendor support.
- D. Cisco Prime only offers single-server deployments, while Aruba offers larger deployments.

Correct Answer: C

QUESTION 3

You have an SMB customer with 344 employees and the need for a wireless upgrade. The customer is considering both Aruba and Cisco Meraki. What is one advantage of an Aruba solution that you should emphasize?

- A. Aruba Remote Aps (RAPs) do not require a controller while Cisco Meraki APs do
- B. HPE OfficeConnect OC20 APs provide a fuller feature set than the Cisco Meraki APs
- C. Aruba Cloud Controllers are easier to manage and more cost effective to deploy
- D. Aruba APs in Instant mode provide better performance and more features to improve user experience

Correct Answer: C

Reference: https://www.arubanetworks.com/wp-content/themes/Aruba2015/microsites/SMBNetworkingToolkit/assets/_en/SMB_Toolkit_Comp_Chart.pdf

QUESTION 4

Your customer is considering Aruba ClearPass for policy management, but suggests Microsoft's Active Directory is enough of an access control system to protect the enterprise network.

How should you counter this objection?

- A. Active Directory authenticates users, but true network access control must define who and which devices can connect to which devices, data, infrastructure, and apps, as ClearPass does.
- B. While Active Directory can define access controls for users based on factors such as identity and type of connection, it does not provide machine learning to track user behavior, as ClearPass does.
- C. Microsoft's Active Directory has been proven by multiple security analysts to be easily hackable, so it requires ClearPass's more secure credential repository to enhance it.
- D. Active Directory alone is not enough, but when it is integrated with the role-based access firewall, the combined solution functions as a mobile device management solution.

Correct Answer: A

QUESTION 5

Which of Aruba's guiding principles lets customers know that Aruba will prioritize their needs at every stage?

- A. A "better than cloud" approach helps customers move away from expensive cloud to a network that was specifically designed for an on-prem deployment.
- B. A "wired-first" approach lets customers know that Aruba is prepared for where the market is headed, due to the inherent insecurity of wireless devices.
- C. An "IT knows best" approach means that Aruba emphasizes that it has the deep and mature technologies that customers need and that those technologies come with complexities.
- D. A "customer first, customer last" approach means Aruba is committed to customer success at every stage, from product innovation and development to sales and support.

Correct Answer: D

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