

HPE2-W07^{Q&As}

Selling Aruba Products and Solutions

Pass HP HPE2-W07 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass2lead.com/hpe2-w07.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by HP Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers



QUESTION 1

What should you tell customers about Aruba AIOps\ advantages versus Mist?

- A. While Mist offers features for enhancing troubleshooting, it does not offer AI or remediation guidance.
- B. Aruba AIOps benefits from a much larger data set that ensures problems are more accurately identified, dynamic baselines cut down on alert fatigue, and recommendations are based on AI models, not basic monitoring analytics
- C. Mist AIOps capabilities derive from Juniper, and Mist and Juniper are not well integrated.
- D. Mist uses machine learning from large data sets for its AIOps solution, while Aruba AIOps uses a more powerful quantum computing approach that requires less data.

Correct Answer: A

QUESTION 2

You are meeting with a current Aruba customer to discuss upgrading their campus network infrastructure. What is a topic you should discuss to discover an opportunity to sell Aruba ESP Unified Infrastructure?

- A. The detailed mechanics behind WI-FI 6 and WI-FI protected Access (WPA) technologies
- B. The reasons why customers need more management tools than ever before
- C. Reasons why the campus network is more complicated than the datacenter network
- D. The experience users currently have with Wi-Fi and their general network

Correct Answer: C

QUESTION 3

You have proposed an Aruba ESP (Edge Services Platform) Unified Infrastructure solution to a customer. The customer is also considering a Juniper/Mist solution. What is one Aruba advantage that you should emphasize?

- A. Mist does not offer any Wi-Fi 6 APs while Aruba has a broad portfolio of APs that support Wi-Fi 6.
- B. Mist does not offer any AIOps capabilities while Aruba ESP offers AIOps In addition to Zero Trust Security.
- C. Juniper and Mist are still largely separate. Aruba AP and switch solutions are truly unified, with features like Dynamic Segmentation.
- D. Juniper is focused on the SMB space, where it has the most experience, while Aruba offers solutions for companies of all sizes from small to large.

Correct Answer: D

QUESTION 4

Which aspect of Aruba solutions does the Silver Peak acquisition enhance?

- A. IDS/IPS
- B. Ethernet and storage convergence
- C. Wireless AIOps
- D. SD-WAN

Correct Answer: A

QUESTION 5

What is one key advantage of Aruba wireless solutions as compared to Cisco Meraki solutions?

- A. Aruba offers cloud subscription-based licensing for all APs while Cisco Meraki requires a significant CAPEX expenditure.
- B. Aruba offers beamforming in APs to improve wireless coverage while Cisco Meraki Aps does not support any such feature.
- C. Aruba offers integration with an extensive ecosystem while Cisco Meraki offers little third-party integration.
- D. Aruba offers one simple choice for management while Cisco Meraki has a confusing array of management options.

Correct Answer: D

[HPE2-W07 PDF Dumps](#)

[HPE2-W07 VCE Dumps](#)

[HPE2-W07 Exam Questions](#)