

M2020-620^{Q&As}

IBM Risk Analytics Sales Mastery Test v1

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QUESTION 1

What is a key feature of the Algo Strategic Business Planning solution?

- A. Comprehensive views of the bank's risk/return status
- B. Effective taxation calculations
- C. Credit Life Cycle Management
- D. Strategic Market Analysis

Correct Answer: A

Reference: [http://www.bobsguide.com/guide/news/2011/Mar/24/algorithmics-launches-algo-strategic-business-planning.html\(second para\)](http://www.bobsguide.com/guide/news/2011/Mar/24/algorithmics-launches-algo-strategic-business-planning.html(second para))

QUESTION 2

Which of the following is a key transformational stage on the path to optimized enterprise risk management?

- A. Reporting layers
- B. Exposure Management
- C. Data Management
- D. Risk Appetite Management

Correct Answer: D

Reference: [https://www-950.ibm.com/events/wwe/grp/grp004.nsf/vLookupPDFs/Risk%20Insight%20and%20Financial%20Optimization%20with%20IBM%20Business%20Analytics/\\$file/Risk%20Insight%20and%20Financial%20Optimization%20with%20IBM%20Business%20Analytics.pdf\(4thslide\)](https://www-950.ibm.com/events/wwe/grp/grp004.nsf/vLookupPDFs/Risk%20Insight%20and%20Financial%20Optimization%20with%20IBM%20Business%20Analytics/$file/Risk%20Insight%20and%20Financial%20Optimization%20with%20IBM%20Business%20Analytics.pdf(4thslide))

QUESTION 3

How does IBM describe the benefits of horizontal integration?

- A. Better integration of data elements cross the business
- B. Elimination of silos and enablement of a comprehensive view of risks
- C. Better granularity of risk measures in the middle office
- D. Improvements of measure of credit risk from front to back of the enterprise

Correct Answer: A

Reference: [http://www.ibm.com/investor/events/investor0512/presentation/04_Enterprise_Productivity.pdf \(slide 6and7\)](http://www.ibm.com/investor/events/investor0512/presentation/04_Enterprise_Productivity.pdf (slide 6and7))

QUESTION 4

To create better business outcomes, Smarter Analytics helps companies turn data into information and information into _____?

- A. Intellect
- B. Intelligence
- C. Insight
- D. Interest

Correct Answer: C

Reference: <http://public.dhe.ibm.com/common/ssi/ecm/en/ytm03006usen/YTM03006USEN.PDF> (page 3, first para, first sentence)

QUESTION 5

IBM Risk Analytics is focused on delivering client impact with solutions that address key industry imperatives.

Which industry imperative is addressed in all the financial market segments?

- A. Claims Optimization
- B. Financial and Operational Risk Analytics
- C. Settlement risk
- D. Algorithmic trading

Correct Answer: A

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