

M2020-620^{Q&As}

IBM Risk Analytics Sales Mastery Test v1

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QUESTION 1

According to the IBM Financial Markets Framework, name a key area of financial enterprise that IBM can now provide a solution for, with its acquisition of the Algorithmics solution set?

- A. Algorithmic Trading
- B. Operational Risk and Compliance
- C. Next Generation Trading Infrastructure
- D. CVA and Hedging Optimization

Correct Answer: A

Reference: <http://public.dhe.ibm.com/common/ssi/ecm/en/fab03002usen/FAB03002USEN.PDF>(page 4)

QUESTION 2

What is one of the key benefits that IBM Risk Analytics focuses on delivering to meet the identified industry imperatives?

- A. Improved customer life cycle management
- B. End to end process improvement
- C. Increased customer profitability
- D. Risk aware business processes

Correct Answer: D

QUESTION 3

In IBM Risk Analytics, IBM studies show that setting aside additional capital made no impact on businesses in a crisis.

What is it that has been proved to improve business survival in the same crisis scenario?

- A. Additional data to work with
- B. External consulting support
- C. Increased market confidence through evidentially better business management
- D. A more dynamic acquisition strategy

Correct Answer: C

QUESTION 4

Which Risk Analytics solution focuses on helping companies deliver Governance, Risk and Compliance (GRC)?

- A. Algo Liquidity
- B. OpenPages
- C. Algo Financial Modeler
- D. Algo One

Correct Answer: B

Reference: <http://www-01.ibm.com/software/analytics/rte/an/risk-compliance/index.html>(read the entire page)

QUESTION 5

To create better business outcomes, Smarter Analytics helps companies turn data into information and information into _____?

- A. Intellect
- B. Intelligence
- C. Insight
- D. Interest

Correct Answer: C

Reference: <http://public.dhe.ibm.com/common/ssi/ecm/en/ytm03006usen/YTM03006USEN.PDF>(page 3, first para, first sentence)

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