

# M2020-620<sup>Q&As</sup>

IBM Risk Analytics Sales Mastery Test v1

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**QUESTION 1**

How does IBM describe the benefits of horizontal integration?

- A. Better integration of data elements cross the business
- B. Elimination of silos and enablement of a comprehensive view of risks
- C. Better granularity of risk measures in the middle office
- D. Improvements of measure of credit risk from front to back of the enterprise

Correct Answer: A

Reference:[http://www.ibm.com/investor/events/investor0512/presentation/04\\_Enterprise\\_Productivity.pdf](http://www.ibm.com/investor/events/investor0512/presentation/04_Enterprise_Productivity.pdf) (slide 6and7)

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**QUESTION 2**

To help companies understand their progress on a Smarter Analytics maturity model, IBM helps companies access their Analytics Quotient (AQ).

What is one aspect of a client's business that is scored to measure a company's AQ maturity?

- A. The level of Risk they Measure in their business
- B. The volume of data they process
- C. The number of nodes used to process data
- D. The ability to anticipate future events and results

Correct Answer: A

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**QUESTION 3**

How does IBM describe the scope of the IBM Risk Analytics solution set?

- A. Provides a comprehensive risk management process for each vertical.
- B. Provides effective line of business risk management.
- C. Creates an enterprise risk management framework across the entire IT infrastructure.
- D. Optimizes enterprise risk management through a comprehensive horizontal and vertical risk integration strategy.

Correct Answer: C

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**QUESTION 4**

Which Risk Analytics solution focuses on helping companies deliver Governance, Risk and Compliance (GRC)?

- A. Algo Liquidity
- B. OpenPages
- C. Algo Financial Modeler
- D. Algo One

Correct Answer: B

Reference: <http://www-01.ibm.com/software/analytics/rte/an/risk-compliance/index.html>(read the entire page)

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**QUESTION 5**

According to independent studies, what measure has IBM used to validate to the market the value of adopting Smarter Analytics solutions?

- A. That companies increase their volumes of data.
- B. That companies create bigger networks.
- C. That companies out perform their competitors.
- D. That companies are able to tie their performance to the average in their industry.

Correct Answer: C

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