

M2090-744^{Q&As}

IBM DB2 BLU/Cloud Sales Mastery v1

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QUESTION 1

What type of "as-a-Service" delivery is SoftLayer?

- A. Infrastructure-as-a-Service
- B. Platform-as-a-Service
- C. Software-as-a-Service

Correct Answer: A

QUESTION 2

Which are the best two entry points for BLU Acceleration?

- A. Cognos BI customers
- B. SAP BW customers
- C. DB2 for z/OS customers
- D. Oracle ERP customers

Correct Answer: BC

QUESTION 3

Which of the following summarizes the BLU Acceleration value prop?

- A. Fast, Inexpensive, Compatible
- B. Fast, Simple, Agile
- C. Simple, Reliable, Inexpensive
- D. Agile, Inexpensive, Complete

Correct Answer: B

<http://www.ibmbluhub.com/why-blu-acceleration/>

QUESTION 4

Which is the most accurate statement about why BLU is a better alternative solution to HANA?

- A. BLU is less expensive than HANA, but is the same technology
- B. BLU is the only solution in the industry which leverages both in-memory technology as well as deep hardware

exploitation such as SIMD

C. BLU provides a less expensive solution which works with all SAP applications regardless of whether there are analytics or reporting running in the system

D. BLU provides a less expensive, mature and more flexible columnar implementation than HANA so that the client will not need to change their skills or hardware infrastructure

Correct Answer: B

QUESTION 5

DB2 BLU powers two different cloud offerings. These are:

A. 1) BLU Acceleration for Cloud 2) AnImage offering including Cognos

B. 1) BLU Insight 2) A Managed Service offering including Cognos

C. 1) BLU Analytics Acceleration 2) A Managed Service offering that does not include Cognos

D. 1) DB2 BLU Cloud Edition 2) AnImage offering that does not include Cognos

Correct Answer: D

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