

# MB-210<sup>Q&As</sup>

Microsoft Dynamics 365 Sales

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### QUESTION 1

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while

others might not have a correct solution.

After you answer a question, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company plans to move their headquarters from the United States to Europe.

You need to round all currency values to four decimal places and display the correct currency symbol.

Solution: Change the currency code and symbol so that both are displayed.

Does the solution meet the goal?

- A. Yes
- B. No

Correct Answer: B

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### QUESTION 2

A company deploys reporting for Dynamics 365 Sales.

You need to set up the Power BI content pack.

Which Power BI product should you use to customize the content pack reports?

- A. Power BI website
- B. Power BI Desktop
- C. Power BI Premium
- D. Power BI Professional

Correct Answer: D

Reference: <https://docs.microsoft.com/en-us/power-bi/collaborate-share/service-organizational-content-pack-introduction>

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### QUESTION 3

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while

others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

You are a Dynamics 365 Sales system administrator.

The sales team wants to use automated conversation starters. You need to ensure that the controls are available to developers.

Solution: Disable JavaScript and disable pop-up blockers.

Does the solution meet the goal?

A. Yes

B. No

Correct Answer: A

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#### QUESTION 4

You are a system customizer in Dynamics 365 Sales.

You need to set up product families.

Which option is available?

A. Create a maximum of 10 child product families.

B. Set a product bundle as a parent of a product family.

C. Add the product to only one product family.

D. Set one product as a parent to another product.

Correct Answer: C

Reference: <https://docs.microsoft.com/en-us/dynamics365/sales-enterprise/change-product-parent>

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#### QUESTION 5

DRAG DROP

You are a Dynamics 365 Sales system customizer.

Salespeople report that they cannot search for open and closed opportunities using the search tool in the Quick Find View.

You need to configure the search tool to show the open and closed opportunities in the Customize the System area.

Which three actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

Select and Place:

<b>Open the Quick Find View</b>	
<b>Open the Main View</b>	
<b>Expand the Opportunity entity</b>	
<b>Delete the filleter criteria Status Equals Open</b>	
<b>Change the filter criteria to Status Does Not Equal Open</b>	

Correct Answer:

	<b>Expand the Opportunity entity</b>
<b>Open the Main View</b>	<b>Open the Quick Find View</b>
	<b>Change the filter criteria to Status Does Not Equal Open</b>
<b>Delete the filleter criteria Status Equals Open</b>	