

# MB-320<sup>Q&As</sup>

Microsoft Dynamics 365 Supply Chain Management, Manufacturing

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**QUESTION 1**

A process manufacturing company is implementing rebates in Dynamics 365 for Finance and Operations for some of their customers on specific items.

You are the production consultant in charge of implementing the processes needed for calculating and applying the rebates for the subset of customers and items.

You need to implement the order of transactions to process the rebates.

In which order should the actions be performed? To answer, move all actions from the list of actions to the answer area and arrange them in the correct order.

Select and Place:

<b>cumulate rebates</b>	
<b>process rebates</b>	
<b>process sales invoicing</b>	
<b>generate rebates</b>	
<b>approve rebates</b>	

Correct Answer:

	<b>process rebates</b>
	<b>generate rebates</b>
	<b>cumulate rebates</b>
	<b>approve rebates</b>
	<b>process sales invoicing</b>

Reference: <https://docs.microsoft.com/en-us/dynamics365/supply-chain/sales-marketing/tasks/processcustomer-rebates>

**QUESTION 2**

A configure-to-order company is implementing Dynamics 365 for Finance and Operations. The company is preparing to

use the product configuration model functionality to develop the Bill of materials (BOM), routes and valid configuration combinations.

You need to set up the configuration models, constraints, and pricing.

In which order should you perform the actions? To answer, move all actions from the list of actions to the answer area and arrange them in the correct order.

Select and Place:

Actions	Answer Area
Create attribute types and add them to the configuration model.	
Set pricing model criteria to configuration model.	
Add BOM lines, route operations, and the pricing model to configuration model.	
Add version to configuration model.	
Add constraints to configuration model.	

Correct Answer:

Actions	Answer Area
	Create attribute types and add them to the configuration model.
	Add constraints to configuration model.
	Add BOM lines, route operations, and the pricing model to configuration model.
	Add version to configuration model.
	Set pricing model criteria to configuration model.

**QUESTION 3**

A customer produces light projection toys for holiday decorations throughout the year.

You are in the first month of a season. Production flows take one day to complete.

The floor supervisor reports that seasonal production targets will not be met. You review the Kanban schedule board and identify thousands of unplanned jobs.

You need to plan the jobs to be completed two weeks prior to the start of the next season.

What are two possible ways to achieve this goal? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. Set the Automatic planning option for each unscheduled job to Yes
- B. Manually schedule each unscheduled job on its due date
- C. Set the Automatic planning option for each unscheduled job to No
- D. Manually schedule each unscheduled job forward from the date of the end of the season
- E. Manually schedule each unscheduled job to the next period of the start of the next season
- F. Manually schedule each unscheduled job to the previous period of the end of the next season

Correct Answer: AF

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/production-control/lean-manufacturing-kanban-job-scheduling>

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#### QUESTION 4

You need to configure the manufacturing groups for the standard model bicycle and the new limited-edition bicycle for the summer season.

Which object should you use?

- A. Operating units
- B. Departments
- C. Commerce channels
- D. Legal entities
- E. Teams

Correct Answer: A

Explanation:

The standard model and limited-edition bicycle teams are separate operating units within the manufacturing division. Financials are tracked and reported separately even though they are produced and sold in the same sales channels.

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**QUESTION 5**

**HOTSPOT**

You are a lean manufacturer using Dynamics 365 Supply Chain Management. Lead times and time fences are configured for all items.

A sales representative is going to place a large order for a product. There are currently not enough raw materials available to manufacture the items.

The order must have an accurate delivery date based on product availability at the time of order entry. The system must also create any production jobs and run any necessary explosions.

You need to configure a mechanism to meet these requirements.

What should you configure? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Create the production order.

Kanban rule
Immediate replenishment
Business event
Master planning

Trigger the event.

Business events
Automatic
Batch
Automatic with CTP

Correct Answer:

Create the production order.

Kanban rule
Immediate replenishment
Business event
Master planning

Trigger the event.

Business events
Automatic
Batch
Automatic with CTP

Explanation:

Box 1: Immediate replenishment

Immediate replenishment lets you replenish inventory immediately after a location directive line fails to allocate inventory. The replenishment is based on a single line in the setup of the location directive. If inventory isn't on hand in the unit of

measure that is specified by that line, replenishment of that unit of measure occurs immediately.

Immediate replenishment provides an alternative to the method where the allocation of inventory is based on more lines in the location directive, and where the demand is summed at the end of the allocation and replenished in the unit of

measure that is specified by the last line in the location directive.

The benefits of using immediate replenishment are that replenishment can be limited by specific units and the quantity can be directed to specific locations.

Where it applies

Immediate replenishment is used during wave execution if allocation fails for a location directive line that a replenishment template is set for.

Box 2: Business event

Business scenario

For example, you have a warehouse that has separate picking areas for the "box" and "each" units of measure. You want to optimize the picking process by picking as many boxes as possible and then picking any remaining quantity that is

less than a box from the "each" area.

In this case, you can use immediate replenishment.

Incorrect:

\* Master planning Calendars and master planning, Delivery date of a planned purchase order The receipt date of a purchase indicates the date when you will receive the goods. It will be an open date in the calendar. The calendar that will be taken into account to indicate which days the purchase orders can be received are the following, in order from highest to lowest priority:

Vendor\'s calendar

Coverage group calendar

Warehouse calendar for the receiving warehouse

Note: At its core, Master planning allows companies to determine and balance the future need for raw materials and capacity to meet company goals. Master planning assesses the following:

What raw materials and capacities are currently available?

What raw materials and capacities are required to complete production? For example, what must be manufactured, purchased, transferred, or set aside as safety stock before you can complete production.

Master planning uses the information to calculate the requirements and generate planned orders

Capacity shortage reaction If the calculated start date is in the past, the start date is set to today. Automatic planning tries to load the kanban jobs on the period that is related to this date. If this process is not possible, automatic planning proceeds according to the capacity shortage reaction setting in the Lean production flow model.

\* A kanban is an essential part of a pull system of supply, which is a critical element of lean production/supply. When a kanban has been consumed, it should be passed (triggered) to the source of supply to replenish it. This source of supply is defined through the production flow activities to which the kanban is linked.

Kanban rules in Supply Chain Management are tied to production flows as the foundation that defines the activities of a kanban. Kanban rules can be set up to support a variety of make-to-stock and make-to-order scenarios.

Reference: <https://docs.microsoft.com/en-us/dynamics365/supply-chain/warehousing/immediate-replenishment>

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/master-planning/supply-chain-calendars-master-planning>

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/master-planning/master-planning-home-page>

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