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Microsoft Dynamics 365 Commerce Functional Consultant

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QUESTION 1

Your role of Systems Administrator includes the management of your company\\'s Microsoft Dynamics 365 Finance system. The company has several departments.

The company spends a lot of money each year on marketing campaigns.

You need to configure allocation rules to divide the marketing costs between the company departments.

The marketing expenses must be allocated based on each department\\'s sales in proportion to the total departmental sales.

Which allocation method should you use in the allocation rule?

A. Basis

B. Fixed percentage

C. Fixed weight

D. Equally

Correct Answer: A

Reference: https://docs.microsoft.com/en-us/dynamics365/unified-operations/financials/general-ledger/ledger-allocation-rules

QUESTION 2

HOTSPOT

A company uses Dynamics 365 Commerce.

A sales director wants to ensure that transactions aggregate and post in accordance with industry requirements.

You configure store posting to aggregate voucher transactions.

You need to complete the statement posting configuration.

Which configuration options should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Requirement	Configuration option
Generate a single sales order for transactions that occur between 10:00 AM and 2:00 AM	▼ Statement method Split by statement method One statement per day Post as business day
Ignore all cash discrepancies when posting statements	▼ Statement method Split by statement method Disable counting required Maximum difference- shift

Correct Answer:

Answer Area

Requirement	Configuration option
Generate a single sales order for transactions that occur between 10:00 AM and 2:00 AM	▼ Statement method Split by statement method One statement per day **Post as business day**
Ignore all cash discrepancies when posting statements	▼ Statement method Split by statement method **Disable counting required** Maximum difference- shift

Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/retail-statements

https://docs.microsoft.com/en-us/dynamics365/commerce/statement-posting-eod

QUESTION 3

HOTSPOT

You need to configure the system to add the required information to the e-commerce website.

Which inventory status values should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Requirement	Inventory status value
Display additional text.	▼
	Inventory levels
	Product attributes with stock level
	Product availability with tracking dimensions
	Inventory level for shipping and pickup warehouses
Minimize over-selling.	▼
	Inventory buffer
	Inventory blocking
	Automatic reservation
	Minimum inventory rule

Correct Answer:

Answer Area

Requirement	Inventory status value
Display additional text.	▼
	Inventory levels
	Product attributes with stock level
	Product availability with tracking dimensions
	Inventory level for shipping and pickup warehouses
Minimize over-selling.	▼
	Inventory buffer
	Inventory blocking
	Automatic reservation
	Minimum inventory rule

Box 1: Inventory levels

The e-commerce website must display the following information based on the inventory available for a product:

Inventory settings

In Commerce, inventory settings are defined at Site Settings > Extensions > Inventory Management in site builder. There are six inventory settings, one of which is obsolete (deprecated):

*

Inventory level based on This setting defines how inventory levels are calculated. The available values are Total Available, Physical Available, and Out of stock threshold. In Commerce, inventory threshold and ranges can be defined for each product and category. The inventory APIs return product inventory information for both the Total Available property and the Physical Available property. The retailer decides whether the Total Available or Physical Available value should be used to determine the inventory count and the corresponding ranges for in-stock and out-of-stock statuses.

*

Enable stock check in app

*

Inventory settings for product list pages

*

Inventory ranges

*

Out of stock threshold

Box 2: Inventory buffer

Certain categories of products sell extremely quickly on the e-commerce site. You must minimize over-selling of products by preventing the last few units of these categories from being sold.

The inventory buffer is a user-defined value that subtracts the additional quantity of an item from the original quantity to calculate the estimated quantity. This estimated quantity gives retailers a safe buffer so that they don\\'t oversell a product by selling more than its actual on-hand inventory. You can configure the inventory buffer at either the product category level or the individual product level. If no inventory buffer is specified, the default value of 0 (zero) is used.

Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/inventory-settings https://docs.microsoft.com/en-us/dynamics365/commerce/inventory-buffers-levels

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QUESTION 4

DRAG DROP

A company implements Dynamics 365 Commerce to manage physical stores and online commerce channels.

Commerce Headquarters is unable to retrieve transactions captured in the online channel.

You need to configure the system to retrieve the transactions.

Which processes should you use? To answer, drag the appropriate processes to the correct requirements. Each process may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view

content.

NOTE: Each correct selection is worth one point.

Select and Place:

Processes	Answer Area	
	Requirement	**Process**
Distribution Schedule Upload job	Retrieve the online order from the e-commerce website.	
Synchronize order	Convert the retrieved online order into a sales order.	
Distribution Schedule Sales Order job		
Posting statement		

Correct Answer:

Processes	Answer Area	
	Requirement	**Process**
Distribution Schedule Upload job	Retrieve the online order from the e-commerce website.	Distribution Schedule Sales Order job
	Convert the retrieved online order into a sales order.	Synchronize order
Posting statement		

QUESTION 5

DRAG DROP

A company uses Dynamics 365 Commerce Modern POS across 100 stores.

Stores receive product deliveries directly from vendors. The stores use the inbound inventory operation within Modern POS to receive the orders into store inventory.

A store encounters the following error when trying to receive an order:

The quantity entered exceeds the over-delivery tolerance. The maximum total quantity you can receive for this product is \\'15\\'.

You need to resolve the issue and prevent it from happening again.

What should you do? To answer, drag the appropriate actions to the correct requirements. Each action may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

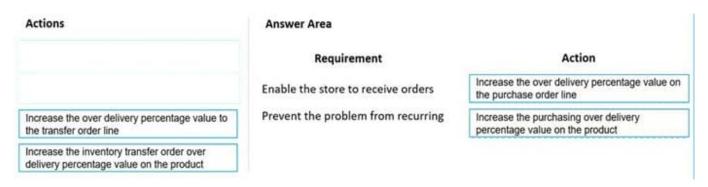| Actions	Answer Area	
Increase the over delivery percentage value on the purchase order line	**Requirement**	**Action**
Increase the purchasing over delivery percentage value on the product	Enable the store to receive orders	Action
Increase the over delivery percentage value to the transfer order line	Prevent the problem from recurring	Action
Increase the inventory transfer order over delivery percentage value on the product		

Correct Answer:

Actions	Answer Area	
	Requirement	**Action**
	Enable the store to receive orders	Increase the over delivery percentage value on the purchase order line
Increase the over delivery percentage value to the transfer order line	Prevent the problem from recurring	Increase the purchasing over delivery percentage value on the product
Increase the inventory transfer order over delivery percentage value on the product		

Reference: https://docs.microsoft.com/en-us/dynamics365/commerce/pos-inbound-inventory-operation

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