

MB-340^{Q&As}

Microsoft Dynamics 365 Commerce Functional Consultant

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QUESTION 1

HOTSPOT

A company uses Dynamics 365 Commerce to create and manage customer sales orders.

You must send customers email updates when their order status changes.

You need to configure the system.

How should you complete the configuration? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Requirement

Object

Configure which status changes trigger notifications

	▼
Email notification profile	
Print management	
Order events	
Workflow	

Configure the design of the notifications

	▼
Organizational email templates	
Email attachments	
SQL Server reporting Services (SSRS) report	
Application email templates	

Correct Answer:

Answer Area

Requirement

Object

Configure which status changes trigger notifications

	▼
Email notification profile	
Print management	
Order events	
Workflow	

Configure the design of the notifications

	▼
Organizational email templates	
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Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/email-notification-profiles>
<https://docs.microsoft.com/en-us/dynamics365/commerce/email-templates-transactions>

QUESTION 2

Your role of Systems Administrator includes the management of your company's Microsoft Dynamics 365 Finance system.

You are configuring collections in the Accounts Receivable module. You have configured members of the Accounts team as collection agents.

Each collection agent will monitor different groups of customers. You need to define groups of customer accounts that can be displayed and managed for collections or aging processes by the collection agents.

Which of the following should you configure?

- A. Customer groups
- B. Customer pools
- C. Customer aging snapshots
- D. Collection agent teams

Correct Answer: B

QUESTION 3

You work as the Finance Manager for a company. The company uses Microsoft Dynamics 365 Finance for its

accounting system.

The company has a main office and eight branch offices. Three more branch offices are currently under construction.

You need to ensure that advertising expenses are balanced across the eight branch offices.

The advertising costs will be balanced across all eleven branch offices when the three new offices are complete.

Which option should you select in the ledger allocation configuration?

- A. Fixed percentage
- B. Basis
- C. Fixed weight
- D. Equally

Correct Answer: D

<https://learn.microsoft.com/en-us/dynamics365/finance/general-ledger/ledger-allocation-rules>

QUESTION 4

A company plans to set up a multi-tier loyalty program.

Customers must advance from one loyalty tier to another based on the number of purchases that are made.

You configure all processing batch jobs. You need to complete the configuration.

Solution: Configure a loyalty scheme that has defined reward rules.

Does the solution meet the goal?

- A. Yes
- B. No

Correct Answer: B

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/set-up-customer-loyalty-program>

QUESTION 5

A company has recently deployed Microsoft Dynamics 365 Finance. You have been hired as a Functional Consultant. Your role will include the management of the Dynamics 365 Finance system and to provide training for members of the

Accounts team.

You are providing training on the cost accounting module in the Dynamics 365 Finance system.

Which of the following are examples of cost behavior?

- A. Primary, secondary
- B. By elements, by traceability
- C. Products, projects, departments
- D. Fixed, variable, semi-variable

Correct Answer: D

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