

# MB-340<sup>Q&As</sup>

Microsoft Dynamics 365 Commerce Functional Consultant

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**QUESTION 1**

**DRAG DROP**

A company uses Dynamics 365 Commerce.

The company offers multiple discounts on each product. Each discount type has a different priority.

You need to configure the discount engine parameters.

What should you configure? To answer, drag the appropriate configurations to the correct requirements. Each configuration may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view

content.

NOTE: Each correct selection is worth one point.

Select and Place:

**Configurations**

- Discount performance
- Discount concurrency control

**Answer Area**

**Requirement**

- Apply the best prices and compound them within the priority.
- Always compound discounts on the original price.

**Configuration**


Correct Answer:

**Configurations**

  

**Answer Area**

**Requirement**

Apply the best prices and compound them within the priority.

Always compound discounts on the original price.

**Configuration**

Discount concurrency control

Discount performance

Explanation:

Box 1: Discount concurrency control  
Discount concurrency control model  
The discount concurrency control model changes when and how multiple discounts are applied to products in a transaction. The Best price and compound concurrency control model option on the Discounts tab on the Commerce parameters page is different from the Discount concurrency mode property on each discount.

In earlier versions of the app, there was only one way to apply multiple discounts based on the discount type, discount concurrency mode, and pricing priority (if used) properties of discounts. Now, the discount concurrency control model setting affects how all discounts compete and compound together.

Best price and compound within priority, never compound across priorities  
This is the default and is the legacy way in which multiple discounts are processed. When this option is selected, all compound discounts within the same pricing priority are combined, and the combined result competes with any best price discounts in the same pricing priority. After a discount is applied to a product, all discounts at lower pricing priorities are ignored.

Box 2: Discount performance

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/apply-multiple-retail-discounts>

**QUESTION 2**

**DRAG DROP**

A company uses Dynamics 365 Commerce Modern POS across 100 stores.

Stores receive product deliveries directly from vendors. The stores use the inbound inventory operation within Modern POS to receive the orders into store inventory.

A store encounters the following error when trying to receive an order:

The quantity entered exceeds the over-delivery tolerance. The maximum total quantity you can receive for this product is \15\.

You need to resolve the issue and prevent it from happening again.

What should you do? To answer, drag the appropriate actions to the correct requirements. Each action may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

Actions	Answer Area						
<p>Increase the over delivery percentage value on the purchase order line</p> <p>Increase the purchasing over delivery percentage value on the product</p> <p>Increase the over delivery percentage value to the transfer order line</p> <p>Increase the inventory transfer order over delivery percentage value on the product</p>	<table border="1"><thead><tr><th>Requirement</th><th>Action</th></tr></thead><tbody><tr><td>Enable the store to receive orders</td><td>Action</td></tr><tr><td>Prevent the problem from recurring</td><td>Action</td></tr></tbody></table>	Requirement	Action	Enable the store to receive orders	Action	Prevent the problem from recurring	Action
Requirement	Action						
Enable the store to receive orders	Action						
Prevent the problem from recurring	Action						

Correct Answer:

Actions	Answer Area						
<p>Increase the over delivery percentage value to the transfer order line</p> <p>Increase the inventory transfer order over delivery percentage value on the product</p>	<table border="1"><thead><tr><th>Requirement</th><th>Action</th></tr></thead><tbody><tr><td>Enable the store to receive orders</td><td>Increase the over delivery percentage value on the purchase order line</td></tr><tr><td>Prevent the problem from recurring</td><td>Increase the purchasing over delivery percentage value on the product</td></tr></tbody></table>	Requirement	Action	Enable the store to receive orders	Increase the over delivery percentage value on the purchase order line	Prevent the problem from recurring	Increase the purchasing over delivery percentage value on the product
Requirement	Action						
Enable the store to receive orders	Increase the over delivery percentage value on the purchase order line						
Prevent the problem from recurring	Increase the purchasing over delivery percentage value on the product						

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/pos-inbound-inventory-operation>

### QUESTION 3

DRAG DROP

A company uses Dynamics 365 Commerce.

The company revises the receipt numbering format and POS operational policy rules.

You need to implement the new policy rules in the company's retail stores.

Which components should you reconfigure? To answer, drag the appropriate components to the correct requirements. Each component may be used once, more than once, or not at all. You may need to drag the split bar between panes or

scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

Components	Requirement	Component
Register	Define the receipt numbering format	Component
Device	Void suspended transactions when closing a shift	Component
Receipt profile		
Functionality profile		

Correct Answer:

Components	Requirement	Component
Register	Define the receipt numbering format	Functionality profile
Device	Void suspended transactions when closing a shift	Functionality profile
Receipt profile		
Functionality profile		

Reference: [https://docs.microsoft.com/en-us/dynamics365/commerce/reset\\_receipt\\_number\\_sequence](https://docs.microsoft.com/en-us/dynamics365/commerce/reset_receipt_number_sequence)

<https://docs.microsoft.com/en-us/dynamics365/commerce/retail-functionality-profile>

#### QUESTION 4

Your role of Systems Administrator includes the management of your company's Microsoft Dynamics 365 Finance system. The company has several departments.

The company spends a lot of money each year on marketing campaigns.

You need to configure allocation rules to divide the marketing costs between the company departments.

The marketing expenses must be allocated based on each department's sales in proportion to the total departmental sales.

Which allocation method should you use in the allocation rule?

- A. Basis
- B. Fixed percentage
- C. Fixed weight
- D. Equally

Correct Answer: A

Reference: <https://docs.microsoft.com/en-us/dynamics365/unified-operations/financials/general-ledger/ledger-allocation-rules>

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**QUESTION 5**

A company uses Dynamics 365 Commerce. The company implements Modern POS for store operations.

The company requires a near real-time view of the inventory for the stores. The view must reflect sales throughout the day.

You need to ensure that on-hand quantities for products in the stores are up to date.

Which two actions should you perform? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. Retrieve transactions from stores
- B. Post store statements
- C. Run the Transaction Consistency Checker tool
- D. Calculate store statements
- E. Post inventory

Correct Answer: BD

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/calculated-inventory-retail-channels>

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