

MB-340^{Q&As}

Microsoft Dynamics 365 Commerce Functional Consultant

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QUESTION 1

HOTSPOT

A company uses Dynamics 365 Commerce for product pricing and inventory.

The company is setting up the pricing for a new series of limited-edition products.

These products must not be discounted or given away as a free promotional item.

You need to configure the system.

Where should you configure the functionality? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.


Hot Area:

Answer Area

Requirement

Location

Prevent products from being given away as a promotional item.



A dropdown menu with a downward arrow on the right. The menu is open, showing four options: Category price rules, Item model group, Released products, and Trade agreement.

Disable discounts for the limited-edition products.



A dropdown menu with a downward arrow on the right. The menu is open, showing four options: Category price rules, Item model group, Price groups, and Released products.

Correct Answer:

Answer Area

Requirement

Location

Prevent products from being given away as a promotional item.



Disable discounts for the limited-edition products.



Box 1: Category price rule

Box 2: Released products Options for preventing discounts for retail products There are various reasons why retailers may want to prevent some products from being discounted, either from a promotion or during the sale at the POS.

The following options, which can be found on the Commerce tab of released products, will allow the product to be configured to prevent all or manual discounts. The settings can also be specified at the category level from the category hierarchy.

*

Prevent all discounts Select this option to prevent all types of discounts from being applied to this product. This includes promotions such as mix and match, quantity and threshold discounts, as well as manual line and transaction discounts that are applied during a sale by a POS user.

*

Prevent manual discounts Select this option to only prevent the manual line or transaction discounts that are applied during a sale by a POS user. Products with this option selected are still eligible for promotions, such as mix and match and quantity and threshold discounts.

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/prevent-discounts>

QUESTION 2

A company has recently deployed Microsoft Dynamics 365 Finance.

You have been hired as a Systems Administrator. Your role will include the management of the Dynamics 365 system.

You need to configure the sales tax functionality in Dynamics 365 Finance.

You have created the main accounts and set up the ledger posting groups for sales tax.

Which of the following actions should you perform next?

- A. Set up sales tax reporting codes.
- B. Set up sales tax authorities.
- C. Set up sales tax codes.
- D. Set up sales tax groups.

Correct Answer: B

QUESTION 3

You work as a Finance Manager for a public sector company. The company uses Microsoft Dynamics 365 Finance.

You need to configure fund types.

Which three of the following fund types fall under the Governmental Funds fund class? (Choose three)

- A. General fund
- B. Trust funds
- C. Capital project funds
- D. Enterprise funds
- E. Debt service funds

Correct Answer: ACE

QUESTION 4

You work as the Finance Manager for a company. The company uses Microsoft Dynamics 365 Finance for its accounting system.

You need to configure a budget in Dynamics 365 Finance.

The budget must include details about planned hours, expenses, fees, and items.

Which of the following budget options should you configure?

- A. Workforce budget
- B. Fixed asset budget

- C. Project budget
- D. Demand forecasting

Correct Answer: C

QUESTION 5

You need to complete the configuration for seasonal sale events.

What should you configure?

- A. Page templates
- B. Price groups
- C. Publish groups
- D. Audience targeting

Correct Answer: C

When to use publish groups You can use publish groups whenever you must stage and publish multiple documents together. For example, if your website updates content every season, you can create publish groups for these seasonal marketing motions. Your "Autumn Seasonal Update" publish group might contain new seasonal images, fragments that have seasonal marketing messages, pages that include seasonal product collections, or other seasonal website updates.

Note: Fabrikam, Inc. operates a seasonal sale event twice each year.

Seasonal sales events

In preparation for each seasonal sale event, a marketing team will prepare the content changes for the e-commerce website. The team must be able to preview changes before a sale event goes live.

All content changes related to a seasonal sale event must go live onto the e-commerce website at the same time. You must implement functionality to automatically publish the content.

Reference: <https://docs.microsoft.com/en-us/dynamics365/commerce/publish-groups>

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