



MB-901^{Q&As}

Microsoft Dynamics 365 Fundamentals

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**QUESTION 1**

A retailer sells products by using an e-commerce site, brick and mortar stores, and phone sales.

Different processes are used for each type of order source.

You need to ensure that you can support each type of sale.

What should you recommend?

- A. case management and loyalty programs
- B. a retail store, an online store, and a call center
- C. a mobile app and a credit card gateway
- D. a mobile app and online sales

Correct Answer: B

QUESTION 2

A company uses Dynamics 365 Supply Chain Management.

The company hires seasonal workers during peak summer months. The workers must quickly learn to operate manufacturing machinery.

You need to streamline training for the workers and provide a consistent and standardized way to perform tasks.

What should you recommend?

- A. Remote Assist
- B. Guides
- C. Layout

Correct Answer: A

Reference: <https://docs.microsoft.com/en-us/dynamics365/mixed-reality/remote-assist/>

QUESTION 3

A company uses Dynamics 365 Sales. You plan to use Power Apps to create a canvas app that allows sales team members to enter data for customers, leads, and opportunities. Sales team members must be able to enter the information from desktops, laptops, tablets, and mobile devices. All salespeople need access to the same forms, views and reports. What is the minimum number of Power Apps that you must create?

- A. 1
- B. 2



C. 3

D. 4

Correct Answer: A

QUESTION 4

A company purchases Dynamics 365 Finance.

Which two features can the company implement? Each correct selection presents a complete solution.

NOTE: Each correct selection is worth one point.

A. Accounts receivable

B. Payment fraud prevention

C. Manufacturing

D. Omnichannel

E. General ledger

Correct Answer: AE

QUESTION 5

HOTSPOT

A company is evaluating Dynamics 365 Supply Chain Management.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

Answer Area

Statement	Yes	No
You can initiate new production based on demand, open orders, and historical trends, as well as take into consideration the time to manufacture and ship product to customers.	<input type="radio"/>	<input type="radio"/>
You can account and plan for subcontracting services such as painting metal parts, during production.	<input type="radio"/>	<input type="radio"/>



Correct Answer:

Answer Area

Statement	Yes	No
You can initiate new production based on demand, open orders, and historical trends, as well as take into consideration the time to manufacture and ship product to customers.	<input checked="" type="radio"/>	<input type="radio"/>
You can account and plan for subcontracting services such as painting metal parts, during production.	<input checked="" type="radio"/>	<input type="radio"/>

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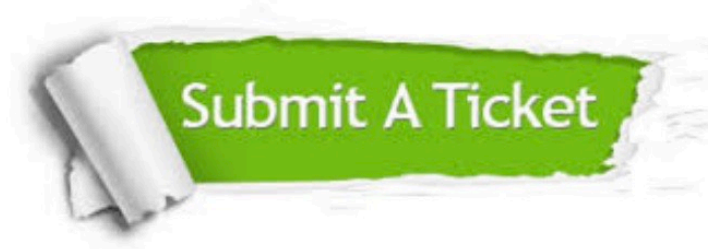
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