



MB2-704^{Q&As}

Microsoft Dynamics CRM Application

Pass Microsoft MB2-704 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass4lead.com/MB2-704.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Microsoft
Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers



**QUESTION 1**

You need to ensure that lead qualification is automated and occurs when a field on the Lead Form is set to a certain value. What should you do?

- A. Switch the business process flow to set the status of the lead to qualified when the condition is met.
- B. Create a business process flow that automatically sets the status of the lead to qualified when the condition is met.
- C. Create a dialog that automatically sets the status of the lead to qualified when the condition is met.
- D. Create a workflow that automatically sets the status of the lead to qualified when the condition is met.

Correct Answer: D

QUESTION 2

Your organization uses business process flows to help users complete their cases.

You want the stage of a business process flow to automatically change when a field value is set to research complete.

What should you add?

- A. Business rule
- B. Branch
- C. Workflow
- D. Conditional step

Correct Answer: C

QUESTION 3

You are a support technician.

You resolve an issue for a customer. You need to schedule a follow-up with the customer in three weeks, before the next payroll.

What should you do?

- A. Create a case for the customer, and add it to a Queue.
- B. Schedule an appointment or task from the case to follow up before the customer processes the next payroll.
- C. Develop a workflow to reopen the case before the customer processes the next payroll.
- D. Create a new case for the customer, and set the resolve by date before the customer processes the next payroll.

Correct Answer: B



QUESTION 4

You want to track your interactions with an organization. Which type of customer record should you create?

- A. Activity
- B. Account
- C. Contact
- D. Lead

Correct Answer: B

QUESTION 5

You currently sell widgets individually.

You now need to configure the product catalog to sell widgets in packs of 12.

What should you configure?

- A. Primary unit
- B. Unit
- C. Base unit
- D. Unit group

Correct Answer: D

[Latest MB2-704 Dumps](#)

[MB2-704 Study Guide](#)

[MB2-704 Exam Questions](#)



To Read the [Whole Q&As](#), please purchase the [Complete Version](#) from [Our website](#).

Try our product !

100% Guaranteed Success

100% Money Back Guarantee

365 Days Free Update

Instant Download After Purchase

24x7 Customer Support

Average 99.9% Success Rate

More than 800,000 Satisfied Customers Worldwide

Multi-Platform capabilities - [Windows](#), [Mac](#), [Android](#), [iPhone](#), [iPod](#), [iPad](#), [Kindle](#)

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications. You can view Vendor list of All Certification Exams offered:

<https://www.pass4lead.com/allproducts>

Need Help

Please provide as much detail as possible so we can best assist you.

To update a previously submitted ticket:



 <p>One Year Free Update Free update is available within One Year after your purchase. After One Year, you will get 50% discounts for updating. And we are proud to boast a 24/7 efficient Customer Support system via Email.</p>	 <p>Money Back Guarantee To ensure that you are spending on quality products, we provide 100% money back guarantee for 30 days from the date of purchase.</p>	 <p>Security & Privacy We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.</p>
---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

Any charges made through this site will appear as Global Simulators Limited.

All trademarks are the property of their respective owners.

Copyright © pass4lead, All Rights Reserved.