



MB2-710^{Q&As}

Microsoft Dynamics CRM 2016 Online Deployment

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**QUESTION 1**

You view several records using the Microsoft Dynamics CRM for tablets app. After you view the records you begin to work offline.

Which functionality is available for the offline records?

- A. You can only view the records.
- B. You can view and edit the records.
- C. No access to recently viewed records is available you can only create new draft records.
- D. The same functionality available in the browser client is available on the tablet.

Correct Answer: B

QUESTION 2

You are a marketing manager for a company. The company has a subscription to a Microsoft Dynamics CRM Online organization that is fully integrated with Microsoft Dynamics Marketing and the Seller Portal solution. You need to create and

manage a marketing campaign to include tracking campaign performance and click-through rates and use data derived from the campaign to score and qualify leads.

Which action should you take?

- A. Open Microsoft Dynamics Marketing.
- B. Open Microsoft Dynamics CRM Online.
- C. Open the Seller Portal.
- D. Open the Microsoft Dynamics Marketing Connector.

Correct Answer: B

QUESTION 3

Which configuration supports the synchronization of appointments with Microsoft Dynamics CRM Online?

- A. SMTP/POP3 and server-side synchronization
- B. Microsoft Exchange Online and server-side synchronization
- C. SMTP/POP3 and Email Router



D. Microsoft Exchange Online and Email Router

Correct Answer: D

QUESTION 4

Which two features can be leveraged to reduce Microsoft Online Services user account administration efforts? Each correct answer presents a complete solution. NOTE: Each correct selection is worth one point.

- A. Active Directory Synchronization with Microsoft Office 365
- B. Active Directory Application Mode (ADAM)
- C. Hierarchical Security
- D. Active Directory Federation Services (AD FS)

Correct Answer: BD

QUESTION 5

You are the Microsoft Dynamics CRM Online administrator for your company. You need to ensure all of the online services that your company has purchased are integrated and configured to work with Microsoft Dynamics CRM Online.

Which three online services are available for integration with Microsoft Dynamics CRM? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. Microsoft Exchange
- B. Activity Feeds
- C. Microsoft OneNote
- D. Auditing
- E. Microsoft Skype

Correct Answer: ABC

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