

NCSR-LEVEL-1^{Q&As}

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QUESTION 1

When pitching the value of 1click simple upgrades, which proof point should be used?

- A. 71% less time to manage Nutanix environment
- B. 5 year ROI of 510%
- C. 98% fewer occurrence of unplanned downtime
- D. Average investment payback period of 7.5 months

Correct Answer: A

QUESTION 2

Which is true for traditional 3tier architecture?

- A. The entire datacenter contained in 4U space
- B. Separate hardware components often from a number of different vendors
- C. Single management interface spanning servers, storage and hypervisor
- D. Single type of appliance continuously stacked to meet the needs of the business

Correct Answer: B

QUESTION 3

How should the benefits of a Nutanix Enterprise Cloud solution be described to a customer?

- A. It provides the best security available as well as the most efficient control for a public cloud solution
- B. It combines agility and simplicity of the public cloud with the security and control of a private cloud
- C. It delivers all benefits of a public cloud in an all onpremises solution
- D. It is a public cloud solution and is easy to manage

Correct Answer: B

QUESTION 4

Which scenario presents an opportunity for Nutanix Solution for a retail company?

- A. A company is upgrading its server environment at each remote store
- B. A company is upgrading its point of sales software

- C. A company needs to make credit card transactions to be more secure
- D. A company is evaluating its search engine optimization strategy

Correct Answer: A

QUESTION 5

Which Nutanix product provides ease of application, automation, and lifecycle management?

- A. XRay
- B. Calm
- C. Xtract
- D. AHV

Correct Answer: B

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