

## NCSR-LEVEL-1<sup>Q&As</sup>

Nutanix Certified Sales Representative (NCSR): Level 1

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#### **QUESTION 1**

Which is	s true 1	or trad	litional 3	3tier a	architect	ure?

- A. The entire datacenter contained in 4U space
- B. Separate hardware components often from a number of different vendors
- C. Single management interface spanning servers, storage and hypervisor
- D. Single type of appliance continuously stacked to meet the needs of the business

Correct Answer: B

#### **QUESTION 2**

A customer is considering moving to the public cloud. What does the customer need to consider?

- A. Hypervisor choice
- B. Data locality
- C. Security
- D. Virtual machines

Correct Answer: C

#### **QUESTION 3**

Which Nutanix product provides ease of application, automation, and lifecycle management?

- A. XRay
- B. Calm
- C. Xtract
- D. AHV

Correct Answer: B

#### **QUESTION 4**

A customer using multiple management interface to manage their infrastructure, which feature should you recommend?

- A. Acropolis
- B. AHV



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$\sim$	Cal	m
C.	Cal	ш

D. Prism

Correct Answer: D

#### **QUESTION 5**

If a channel rep identifies an HX opportunity, where should they register the deal?

- A. The distributor
- B. Lenovo
- C. Nutanix
- D. The system integrator

Correct Answer: B

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