

## NCSR-LEVEL-1<sup>Q&As</sup>

Nutanix Certified Sales Representative (NCSR): Level 1

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#### **QUESTION 1**

What is the main advantage of moving into HCI?

- A. Multiple storage tiers ensure redundancy
- B. Single management interface reduces complexity
- C. Simplified architecture ensures virus protection
- D. Simplified infrastructure design reduce wear on SSD

Correct Answer: B

#### **QUESTION 2**

Which scenario presents an opportunity for Nutanix Solution?

- A. A sport team needs digital signage solutions for inside the stadium
- B. A sport team needs mobile device management options for their digital playbook
- C. A sport team needs mobile devices to use on the field to assist in realtime calling
- D. A sport team needs infrastructure to track and analyze player sensor data

Correct Answer: D

#### **QUESTION 3**

A large financial customer buys a strings of bank branch offices. They want to roll out a standardized platform to all branch offices. Two main pain points are the need for single pane of glass and the need to eliminate the ongoing Vmware license fees Which 2

Nutanix technologies are appropriate to address this customer\\'s needs?

- A. AHV and Calm
- B. Prism and AFS
- C. Zookeeper and Cassandra
- D. Prism and AHV

Correct Answer: D

#### **QUESTION 4**

Midsize business is looking to move off to office365 and refresh their onsite infrastructure. What workload associated to



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- A. Oracle
- B. Openstack
- C. SAP
- D. Exchange

Correct Answer: D

#### **QUESTION 5**

Which Nutanix product provides ease of application, automation, and lifecycle management?

- A. XRay
- B. Calm
- C. Xtract
- D. AHV

Correct Answer: B

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