

# NCSR-LEVEL-1

Nutanix Certified Sales Representative (NCSR): Level 1

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#### **QUESTION 1**

How should the benefits of a Nutanix Enterprise Cloud solution be described to a customer?

- A. It provides the best security available as well as the most efficient control for a public cloud solution
- B. It combines agility and simplicity of the public cloud with the security and control of a private cloud
- C. It delivers all benefits of a public cloud in an all onpremises solutiomn
- D. It is a public cloud solution and is easy to manage

Correct Answer: B

#### **QUESTION 2**

What yearly event does Nutanix host for customer appreciation?

- A. XTreme
- B. .NEXT
- C. Activate
- D. Xlive!

Correct Answer: B

#### **QUESTION 3**

What is the main advantage of moving into HCI?

- A. Multiple storage tiers ensure redundancy
- B. Single management interface reduces complexity
- C. Simplified architecture ensures virus protection
- D. Simplified infrastructure design reduce wear on SSD

Correct Answer: B

#### **QUESTION 4**

Which scenario presents an opportunity for Nutanix Solution?

- A. A school has standardized on Dell hardware and uses HyperV
- B. A school is exploring options to optimize classroom productivity



- C. A school needs options for BYOD in the classroom
- D. A school needs to regulate network traffic to certain websites

Correct Answer: A

#### **QUESTION 5**

Which scenario presents an opportunity for Nutanix Solution for a financial firm?

- A. The financial firm needs to secure the data around it\\'s microtransactions
- B. The financial firm\\'s limited staff needs to solve problem faster
- C. The financial firm needs to improve the office internet speed
- D. The financial firm needs to prevent use of BYOD on their network

Correct Answer: B

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