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QUESTION 1

If a channel rep identifies an HX opportunity, where should they register the deal?

A. The distributor

B. Lenovo

C. Nutanix

D. The system integrator

Correct Answer: B

QUESTION 2

What do Nutanix nodes use to communicate with each other?

A. Calm

B. Top of rack switch

C. DSF

D. The chassis

Correct Answer: B

QUESTION 3

What best describes the function of Nutanix Calm?

A. Application Block Services

B. Cloudbased disaster recovery

C. Application automation

D. Enterprise file services

Correct Answer: C

QUESTION 4

What must be considered when deploying Nutanix?

A. Storage requirement for next 5 years

B. LUN provisioning

C. Tolerance for downtime

D. Applications and workloads

Correct Answer: D

QUESTION 5

IT team struggles to meet SLAs and not able to keep up with internal IT demand. How can Nutanix help?

A. Predictive Operations could help the IT save time monitoring and troubleshooting

B. Move to Acropolis Ultimate Licensing would help customer reduce management time

C. Deploying Prism Central would make the customer\\\'s environment more secure

D. Converting all nodes to flash would reduce maintenance requirements and costs

Correct Answer: A

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