

# NCSR-LEVEL-2<sup>Q&As</sup>

Nutanix Certified Sales Representative (NCSR): Level 2

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**QUESTION 1**

What provides free access to an environment with several clusters capable of showcasing various hypervisors, Prism interfaces, and hardware platforms?

- A. X-Ray
- B. Nutanix Cloud Management Platform
- C. demo.nutanix.com
- D. Nutanix Cluster check

Correct Answer: C

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**QUESTION 2**

A customer needs to reduce the number of highly paid IT specialists required for the management of storage and virtualization. Which Nutanix product should you propose to solve this problem?

- A. Xi
- B. Prism
- C. AFS
- D. Sizer

Correct Answer: B

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**QUESTION 3**

An existing customer requires Nutanix support for both hardware and software. What is the appropriate solution to highlight with the customer?

- A. Lenovo HX
- B. Dell EMC XC core
- C. Nutanix NX
- D. Nutanix software

Correct Answer: C

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**QUESTION 4**

Which two 3rd-party x86 servers are included in the Nutanix hardware compatibility list (HCL) as validated Nutanix software rather than OEM? (Choose 2)

- A. Oracle SPARC Servers
- B. IBM Power Servers
- C. HP ProLiant Servers
- D. Cisco UCS Servers
- E. Huawei servers

Correct Answer: CD

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#### QUESTION 5

A customer needs to simplify their physical network infrastructure and move towards software defined network architecture. Which Nutanix solution should you propose to the customer?

- A. Calm
- B. AHV
- C. Flow
- D. Prism

Correct Answer: C

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