

NCSR-LEVEL-2^{Q&As}

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QUESTION 1

What differentiator refers to the ability to avoid 3-tier architecture performance degradation when adding users or workloads to an existing environment?

- A. Predictable Linear Performance
- B. Enterprise Cloud Services
- C. CPU Performance
- D. Time to Deploy

Correct Answer: A

QUESTION 2

A customer's security team needs to isolate their employees from contractors in their VDI deployment. Which Nutanix product meets this requirement?

- A. X-ray
- B. AHV
- C. Flow
- D. Calm

Correct Answer: C

QUESTION 3

A VMware customer is in between buying cycle and indicates they lack the budget for both storage and server. Which strategy should you use to address the customer's constraints in this situation?

- A. Engage distribution to leverage Nutanix buy-back program
- B. Recommend a Nutanix healthcheck of their current environment
- C. Review their VMware spending and explore a migration to AHV
- D. Set a meeting when their refresh cycles coincide

Correct Answer: C

QUESTION 4

A customer has an existing purchasing agreement with Lenovo. What is an appropriate solution to highlight with the customer?

- A. Lenovo HX Certified Node
- B. Cisco UCS
- C. Nuanix NX Appliance

Correct Answer: A

QUESTION 5

What is the key feature of the Xi Disaster Recovery service that enables reliable execution of a DR process?

- A. Built-in security
- B. One-click failover
- C. Nutanix community edition
- D. ESXi to AHV conversion

Correct Answer: B

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