

NCSR-LEVEL-3^{Q&As}

Nutanix Certified Sales Representative (NCSR): Level 3

Pass Nutanix NCSR-LEVEL-3 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass2lead.com/ncsr-level-3.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Nutanix
Official Exam Center

- ⚙️ **Instant Download** After Purchase
- ⚙️ **100% Money Back** Guarantee
- ⚙️ **365 Days** Free Update
- ⚙️ **800,000+** Satisfied Customers



QUESTION 1

A Nutanix cluster becomes available to the developers for production the same day that it is deployed. This is an example of what Nutanix key customer value proposition?

- A. Reduced TCO and increased ROI
- B. Reduced complexity with a single GUI
- C. Rapid time to market
- D. Reduction in IT headcount

Correct Answer: C

QUESTION 2

A large retail company needs to implement ROBO solution across hundreds of sites with limited budget per site. Which Nutanix capability allows the customer to meet its requirements within budget?

- A. Near Sync
- B. 1Node Cluster
- C. SnapMirror
- D. Autoenabled Deduplication

Correct Answer: B

QUESTION 3

A prospect is not interested in HCI. They are looking for additional storage capacity. Which question should you ask to uncover more about this opportunity?

- A. Who is your SAN provider?
- B. How much additional capacity does your team currently need?
- C. What is prompting the need for this additional capacity?
- D. Have you evaluated the public cloud for additional resources like this?

Correct Answer: C

QUESTION 4

How does Nutanix allow Splunk to take full advantages of server virtualization without the limitation of other solutions?

- A. Nutanix AFS delivers high performance storage for virtualization usable by Splunk
- B. Capacity Advisor will help Splunk administrators tweak storage tiers on the Nutanix platform
- C. Nutanix DSF (Distributed Storage Fabric) allows Splunk indexers to access data locally
- D. Deduplication will reduce the footprint of the data making virtualization more straight forward

Correct Answer: C

QUESTION 5

The VP of infrastructure is pushing its IT team towards HCI to cut costs. The VP is happy with Vmware and propose VXRail. What areas should you focus the discovery questions on to sway the advantage towards Nutanix versus the competition?

- A. Management pain around the current 3tier architecture
- B. The hybrid cloud strategy of the VP
- C. How much the VP spends on hypervisor licensing costs
- D. How much the VP pays the IT team

Correct Answer: C

[NCSR-LEVEL-3 Practice Test](#)

[NCSR-LEVEL-3 Study Guide](#)

[NCSR-LEVEL-3 Braindumps](#)