

NCSR-LEVEL-3^{Q&As}

Nutanix Certified Sales Representative (NCSR): Level 3

Pass Nutanix NCSR-LEVEL-3 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass2lead.com/ncsr-level-3.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Nutanix
Official Exam Center

- ⚙️ **Instant Download** After Purchase
- ⚙️ **100% Money Back** Guarantee
- ⚙️ **365 Days** Free Update
- ⚙️ **800,000+** Satisfied Customers



QUESTION 1

An existing customer has recently acquired a company. The customer wants to isolate the new company's applications from their existing IT infrastructure as part of an integration process. Which product should you upsell?

- A. Beam
- B. Xi
- C. Flow
- D. Calm

Correct Answer: C

QUESTION 2

How can I easily learn more about Nutanix Ready AHV validated solutions?

- A. Visit Nutanix Ready compatibility Matrix available online in the Support portal
- B. This information is not available. It is confidential
- C. Since AHV is an open platform, you don't have to worry about compatible solutions
- D. We are working on Nutanix Ready AHV validated solutions, but they are not ready yet

Correct Answer: A

QUESTION 3

A large retail company needs to implement a ROBO solution across hundreds of sites with limited budget per site. Which Nutanix capability allows the customer to meet its requirements within budget?

- A. Near Sync
- B. 1Node Cluster
- C. SnapMirror
- D. Autoenabled Deduplication

Correct Answer: B

QUESTION 4

An existing customer has a cloud-first strategy. To upsell Calm, which question should you ask?

- A. How do you plan to deploy applications on the cloud?

- B. How does your application platform in the cloud versus onprem?
- C. What is your approach to buying resources for additional workloads?
- D. What is your disaster recovery and data protection plan?

Correct Answer: A

QUESTION 5

Which action can you take to obtain a customized TCO/ROI report?

- A. Reference case studies published on the Nutanix website
- B. Engage Nutanix/Lenovo account manager
- C. Reference the Resource tab of the Nutanix Partner Portal
- D. Utilize the TCO/ROI calculation > nutanix.com/tco

Correct Answer: D

[NCSR-LEVEL-3 VCE Dumps](#)

[NCSR-LEVEL-3 Practice Test](#)

[NCSR-LEVEL-3 Exam Questions](#)