

# NCSR-LEVEL-3<sup>Q&As</sup>

Nutanix Certified Sales Representative (NCSR): Level 3

## Pass Nutanix NCSR-LEVEL-3 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.pass2lead.com/ncsr-level-3.html>

100% Passing Guarantee  
100% Money Back Assurance

Following Questions and Answers are all new published by Nutanix  
Official Exam Center

- ⚙️ **Instant Download** After Purchase
- ⚙️ **100% Money Back** Guarantee
- ⚙️ **365 Days** Free Update
- ⚙️ **800,000+** Satisfied Customers



**QUESTION 1**

An IT Director is having compliance issues due to unmanageable "Shadow IT" in their organization. Because of these issues, the IT Director needs to provide infrastructure services faster to their organization. Which solution is more appropriate for this customer?

- A. Calm
- B. Flow
- C. Prism Pro
- D. Beam

Correct Answer: A

---

**QUESTION 2**

You are working with a prospect that has to make costly last minute purchases as a result of unpredicted storage growth. The prospect needs to avoid this problem in the future. Which Nutanix offering is inappropriate to upsell to this prospect?

- A. Calm
- B. AHV
- C. AFS
- D. Prism Pro

Correct Answer: D

---

**QUESTION 3**

An IT manager has trouble keeping morale high within the team. Members worked long hours, on weekends and holidays. The team also faces challenges with cross-training backup when others want time off.

Which Nutanix value proposition discussion should you highlight to help create a healthier workforce for this customer?

- A. Faster time to market
- B. Simplified management
- C. Reduced TCO/faster ROI
- D. Predictable scaling performance

Correct Answer: B

---

**QUESTION 4**

An IT decision maker often gets locked into buying 2 or 3 years cloud "packages" upfront to take advantage of better discounts. Which customer benefits does this most model conflict?

- A. Scale quickly
- B. Freedom of choice
- C. Fractional consumption
- D. Simple to manage

Correct Answer: C

---

**QUESTION 5**

How does Nutanix allows Splunk to take full advantages of servers virtualization without the limitation of other solutions?

- A. Nutanix AFS delivers high performance storage for virtualization usable by Splunk
- B. Capacity Advisor will help Splunk administrators tweak storage tiers on the Nutanix platform
- C. Nutanix DSF (Distributed Storage Fabric) allows Splunk indexers to access data locally
- D. Deduplication will reduce the footprint of the data making virtualization more straight forward

Correct Answer: C

[NCSR-LEVEL-3 PDF Dumps](#)

[NCSR-LEVEL-3 Practice Test](#)

[NCSR-LEVEL-3 Braindumps](#)