

P1000-015^{Q&As}

IBM B2B Collaboration Solutions Technical Mastery v2

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QUESTION 1

What information is NOT required to build a new PEM quote for customers?

- A. IBM service billing frequency (Up-front, annually, quarterly, monthly...)
- B. # of B2B transactions allowed per month with your trading partners
- C. Number of expected customers, suppliers, partners or transmissions to be on-boarded or managed
- D. three years of customer commitment in the initial agreement

Correct Answer: C

QUESTION 2

Which two statements about providing sales quotes for Watson Supply Chain offerings are correct?

- A. Quotes are based on part numbers and the quantity required, and other factors such as historical spend with IBM
- B. Sales reps do not need to check the Global Watch List
- C. The manager is required to review every quote before it is released
- D. To encourage cross-selling, quotes are based on the number of solutions purchased by the client location only
- E. Sellers must use quotes generated from the SQO system

Correct Answer: AB

QUESTION 3

What does IBM Transformation Extender Advanced (ITXA) capability add to ITX?

- A. Delivering financial statements of customer spend across all accounting periods
- B. Managing onboarding a company's trading partners
- C. Increasing customer engagement and retention
- D. Bundles enveloping, pre-processing, mapping, de-enveloping, and post processing into a single tool which is a very effective for EDI

Correct Answer: A

Reference: https://www.ibm.com/support/knowledgecenter/en/SSDF7K_9.0.0/com.ibm.help.common.doc/kc_welcome_9.0.html

QUESTION 4

B2B Collaboration solutions is a part of what Category?

- A. Watson Supply Chain
- B. Watson Commerce
- C. Watson Marketing
- D. Watson Order Management

Correct Answer: A

Reference: <https://www.ibm.com/downloads/cas/GNAML3RK>

QUESTION 5

What is a main business value provided by IBM Control Center?

- A. Controls access to sensitive personal information and HIPAA data
- B. Provides centralized monitoring and alerting capabilities for B2B integration and MFT file exchanges
- C. Reduces risk associated with data loss from security breach
- D. Provides centralized and easy onboarding of customers, large and small

Correct Answer: B

Reference: http://www-01.ibm.com/common/ssi/ShowDoc.wss?docURL=/common/ssi/rep_ca/1/897/ENUS216-111/index.html&lang=en&request_locale=en

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