

Q&As

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QUESTION 1

What would be the reason for a large number of duplicate Account records and many sharing rules created in Salesforce?

- A. The Object permissions for the Account object are Create, Read, and Edit
- B. The Organization-Wide Default for the Account object is Public Read/Write
- C. The Organization-Wide Default for the Account object is Private
- D. The Organization-Wide Default for the Account object is Public Read-Only

Correct Answer: C

QUESTION 2

Universal Containers does not want the Users in the Custom Sales Department Profile to be able to delete Opportunities.

How would the Architect prevent a certain set of users from deleting Opportunities?

- A. Remove the Delete button from the Opportunity Page Layout and Record Type settings.
- B. Create a Validation Rule that checks the User's Profile before allowing the Is Deleted flag to be set to True.
- C. Override the Standard button with a Visualforce Page that warns them that they do not have permission to delete.
- D. Remove the "Opportunity Delete" Permission from the Sales Team's User Profile in the Object Permissions.

Correct Answer: D

QUESTION 3

Which two options can help mitigate the risks of import failures associated with large-volume bulk data loads?

Choose 2 answers.

- A. Minimize user group hierarchy.
- B. Defer Sharing Calculation.
- C. Increase batch size.
- D. Group records by ParentID within a batch.

Correct Answer: BD

QUESTION 4

Which two statements are true regarding the configuration options available when using Salesforce setup? (Choose two.)

- A. The Login Hours setting is available in profiles, but NOT in permission sets
- B. The Record Types setting is available in profiles, but NOT in permission sets
- C. The Tab Settings is available in profiles, but NOT in permission sets
- D. The Page Layout Assignments setting is available in profiles, but NOT in permission sets

Correct Answer: AD

QUESTION 5

Universal Containers has developed Apex code to manually create AccountShare records to grant specific users access to individual Accounts. What must the Architect do to ensure the AccountShare records are not deleted when the owner of the Account is changed?

- A. Create the share records and set the RowCause to a custom Apex Sharing Reason
- B. Create the share records in a class with the "Without Sharing" keyword
- C. Create the share records with the Delete on Owner Change field set to false
- D. Create the share records and set the RowCause to Manual

Correct Answer: A

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