Q&As

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QUESTION 1

Cloud Kicks has multiple business partners that assist with product fulfillments, and requires a web service

to be exposed to the business partners.

Each business partner needs to be able to query Cloud Kicks\\' Salesforce instance to retrieve the status of orders.
Additionally, each business partner should only be allowed access to orders for which the business partner is the
fulfillment vendor.

The Architect does NOT want the business partners to utilize the standard APIs and would prefer a custom API be
developed.

Which three design elements should the Architect consider in order to ensure the data security of the solution? (Choose
three.)

A. Create a custom Apex web service using the "With Sharing" keyword

B. Give each partner their own Salesforce login set to API Enabled on the profile

C. Create a custom Apex web service with a fulfillment ID input attribute

D. Query the Orders object with Dynamic SOQL based upon the fulfillment ID

E. Set the Orders object\\'s sharing settings to Private in the Org-Wide Defaults

Correct Answer: ACE

QUESTION 2

Universal Containers (UC) delivers training in 500 different regions. The UC Operations Users team manage course
setup, scheduling, and trainer setup. The Operations Users team members work at a regional level and report to an
Operations manager. The Operations manager requested access to edit ALL scheduled courses owned by the
Operation Users team. How can this be achieved?

A. The Operations manager will get access to the scheduled courses by granting the Operations manager modify ALL
on scheduled courses.

B. The Operations manager will get access to the scheduled courses owned by the Operations Users team defined in
the role hierarchy.

C. The Operations manager will get access to the scheduled courses by creating an ownership-based sharing rule and
share the scheduled courses with the Operations manager.

D. The Operations manager will get access to the scheduled courses by creating a public group and add the Operations
manager and the Operations Users team to the public group

Correct Answer: B

QUESTION 3

![Pass2Lead logo](https://Pass2Lead.com)
Universal Containers has Public Read Only sharing settings on the Opportunity object. What Opportunity access options can the user see while adding account team members to the Account?

A. Read Only

B. Private and Read Only

C. Private

D. Read Only and Read/Write

Correct Answer: D

QUESTION 4

Cloud Kicks, a global corporation, has the following environment:

-50,000 users

- 24x7 call center operated by 25,000 users, including both employees and contractors

-A sales organization that has 15,000 users

The sales organization began processing about 120,000 updates to opportunity custom fields called priority and NextStep. They also started processing 20,000 updates to a highly nested territory hierarchy.

There was a third mass update on a Next Step field on the Action Plan custom object that has Case as a lookup field. Users started seeing a Group membership lock error in the system.

What is a probable cause for this error?

A. Due to system-initiated sharing rule recalculation, there is Lock contention

B. Due to Territory object updates, there is Lock contention on Territory object

C. Due to Action Plan custom object updates, there is Lock contention on Case records

D. Due to Opportunity object updates, there is Lock contention on Account records

Correct Answer: A

QUESTION 5

Universal Containers uses 75,000 distributors that have close to 1 million total users. Distributors need opportunities assigned to the distributor for delivery. What license recommendation will meet distributor needs?

A. Sales Cloud

B. Customer Community Plus

C. Partner Community

D. Customer Community

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Correct Answer: C

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