

700-751 Q&As

Cisco SMB Product and Positioning Technical Overview

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QUESTION 1

Which is the range of users is supported by the Business Edition 4000 (BE4000)?

- A. 100-120
- B. 10-120
- C. 1000-1200
- D. 10-200

Correct Answer: D

QUESTION 2

Which are two hyperFlex architectural differentiators? (Choose two.)

- A. Cisco Fabric Computing
- B. Simplified Policy Based Management
- C. Next Gen Consolidated Data platform
- D. Pre-integrated UCS Rack and Blades +Cisco HX Data Platform
- E. High density form factor

Correct Answer: BD

QUESTION 3

What does Cisco's Enterprise class SMB switch web UI provide?

- A. Interactive dashboard for key metrics at-a-glance
- B. Secure and Consistent onboarding experience
- C. Provision, Install and Monitor via APIC-EM Zero-touch Plug and Play
- D. Cisco Prime Infrastructure manageability

Correct Answer: C

QUESTION 4

Which are two main features enabled by Catalyst 3650CX and the Cisco Catalyst 2960L in education? (Choose two.)

- A. Interactive white board

- B. POS/MICROS
- C. IP camera
- D. Classroom polling
- E. Display/E-banner

Correct Answer: BD

QUESTION 5

Which device is a cloud managed switch?

- A. Cisco Meraki MS 250/350
- B. Cisco Catalyst 2960-L
- C. Cisco 220/250
- D. Cisco 350X/550X

Correct Answer: A

QUESTION 6

Which is a K-12 feature supported in Mobility Express?

- A. mDNS Gateway
- B. Guest WLAN enhancements
- C. Expert View in the WebUI
- D. Schedule WLAN
- E. CMX Cloud support

Correct Answer: E

QUESTION 7

Which two statements describe how Cisco can achieve Threat Centric Defense? (Choose two.)

- A. Cisco applications constantly scan the environment and analyze outputs to gain a more comprehensive view of potential threats
- B. Limit secure access to growing set of Cloud applications
- C. Cisco delivers a common platform across network, infrastructure, appliances and the cloud

- D. Cisco network analytics provides visibility and real-time awareness across the entire network by leveraging anomaly detection and network telemetry
- E. Cisco offers the industry's broadest set of enforcement and remediation options for usage control to accelerate deployment and unify management

Correct Answer: DE

QUESTION 8

Which two statements best highlight Cisco's commitment to partners and customers? (Choose two.)

- A. Cisco leads in the invention and development of the industry's most advanced machine learning platform.
- B. Cisco's investment in RandD to maintain first-to-market approach for innovative technologies and solutions.
- C. Cisco shapes the future of the Internet by creating opportunity for investors and ecosystem partners.
- D. Cisco has the most comprehensive portfolio in the networking industry to help connect, collaborate, compute, and protect your customer's business.
- E. Cisco works closely with leading research institutions and lets them take the lead in the development of enterprise security solutions.

Correct Answer: BD

QUESTION 9

Which two trends are helping to drive customer digital transformation? (Choose two.)

- A. New technology take a slower and measured development path
- B. Businesses must differentiate customer experiences
- C. IT budgets are growing to address the pace of technology introduction
- D. Decreases in the number of industry and national security regulations
- E. Need to automate and simplify the way IT manages and deploys networks

Correct Answer: AB

QUESTION 10

How is an Organization defined within the context of the Meraki Dashboard?

- A. It serves as the boundary of the account's administrative domain, including license, inventory, and user management.
- B. It is defined by the user's network construct and categorized as either small-medium enterprise (SME), campus, or a distributed enterprise.

- C. It contains Cisco Meraki devices, their configurations, statistics, and any client-device information.
- D. It consists of multiple service provider resources, including support ticket management and API sandboxes.

Correct Answer: C

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