

700-760^{Q&As}

Cisco Security Architecture for Account Managers

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QUESTION 1

Which statement embodies trust-centric security?

- A. Verify before granting access via MDM software
- B. Prevent attacks via an intelligence-based policy, then detect, investigate, and remediate
- C. Protect users from attacks by enabling strict security policies.
- D. Verify before granting access via identity-based policies for users, devices, apps. and locations

Correct Answer: D

QUESTION 2

What are two steps organizations must take to secure IoT? (Choose two.)

- A. update equipment
- B. block contractors
- C. remediate malfunctions
- D. prevent blackouts
- E. acquire subscription solutions

Correct Answer: CE

QUESTION 3

Which three products are used to secure the cloud? (Choose three.)

- A. Umbrella
- B. Tetration
- C. NGFW
- D. ESA
- E. Meraki
- F. Cloudlock

Correct Answer: ABF

QUESTION 4

What are two ways Cisco addresses customers\' growing business needs? (Choose two.)

- A. Multi/hybrid cloud platforms
- B. Highly-scalable DC platforms
- C. Bulletproof NGFW appliances
- D. Consolidated tracking and reporting
- E. Multiple solution deployment choices

Correct Answer: AB

QUESTION 5

What are two common customer obstacles? (Choose two.)

- A. Lack of solution integration
- B. High turnover of IT professionals
- C. Compliance regulations
- D. Limited resources
- E. Security system blackouts

Correct Answer: CD

QUESTION 6

In which two ways does Cisco address resource constraints for customers? (Choose two.)

- A. Extended datacenter support
- B. IoT device hardware upgrades
- C. Environment control via URL filtering and AVC
- D. Enable many features via one appliance
- E. Consolidated training

Correct Answer: BE

QUESTION 7

In which two ways should companies modernize their security philosophies? (Choose two.)

- A. Reinforce their threat-centric security tactics.

- B. Decrease internal access and reporting
- C. Expand their IT departments.
- D. Rebuild their security portfolios with new solutions
- E. Complement threat-centric tactics with trust-centric methods.

Correct Answer: AD

QUESTION 8

For what does ACI provide a single point of support?

- A. automation
- B. management
- C. orchestration
- D. visibility

Correct Answer: A

QUESTION 9

Which three factors should a customer consider when choosing the ideal security solution provider? (Choose three.)

- A. Creates new market opportunities
- B. Delivers excellent partner and customer support
- C. Generates higher margins on each sale
- D. Provides solutions at the lowest cost
- E. Offers more than just niche products
- F. Is committed to security

Correct Answer: BEF

QUESTION 10

Which two products empower customers to create secure next-gen networks? (Choose two.)

- A. AMP
- B. ISE
- C. ACI

D. SD-Access

E. MFA

Correct Answer: BC

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