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### QUESTION 1

Which of the following directs the improvement efforts to those areas that will have the biggest impact?

- A. Flowchart
- B. Gantt chart
- C. Pareto diagram
- D. User Documentation

Correct Answer: C

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### QUESTION 2

A very large insurer of General Liability and Property Damage insurance has an upward trend of increased claims over the past 5 years.

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The purpose of the site is to help their customers manage their exposures and ideally prevent them from having claims. There were 100 customers that were part of the Pilot that represented 25 different industries. The business goals were to

increase use of the site and provide tools to help customer awareness of their exposures, so that they may reduce existing exposures and ultimately reduce claims.

The sites Features were as follows:

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were viewed. And the most shocking was that total claims increased by nearly 20% for these 100 customers during the pilot period. The business sponsor was perplexed as he had an expectation of reduced claims and at least for 30%

viewing of promotions since the project team had spend a lot of careful time and effort on this feature. A BA was assigned to do further analysis regarding the low use of the promotions and why claims were not being reduced.

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addition the survey also revealed insight that the customers found the promotion often irrelevant to their industry.

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several severe winter storms in the region and the claims were nearly all unavoidable by the customers. The BA brought all this analysis back to the business sponsor and made the recommendation to the business sponsor to require the

customer to select 1 of 25 industries in their profile. This would in turn allow for the ability to show industry specific promotions and promote search results relative to a customer's industry to be stored at the top giving the customer a more

personalized experience.

What type of recommendation has the BA made to the business sponsor?

- A. Identify additional capabilities
- B. Reduce complexity of interfaces
- C. Perform organizational change.
- D. Retire the solution

Correct Answer: B

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### QUESTION 3

You are coaching Marcy, a new business analyst for your organization, on business analysis processes. Marcy is concerned about the define solution scope process, especially the implementation approach element.

Which of the following statements best defines the implementation approach element for Marcy?

- A. The implementation approach is described in terms of the major features and functions that are to be included.
- B. The implementation approach defines major business and technical dependencies that impose constraints to the effort to deploy the solution.
- C. The implementation approach describes the new capabilities required to meet the business need.
- D. The implementation approach describes how the chosen solution approach will deliver the solution scope.

Correct Answer: D

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#### QUESTION 4

A martial arts organization has been expanding throughout the mid-Atlantic states and has hired a business analyst (BA) to create a system that will enable the organization to manage its growing needs. The following list describes some of

the operations of the martial arts organization:

The martial arts organization offers a variety of seminars to trainees that span the entire spectrum of the martial arts training system.

Each seminar is made up of a set of techniques.

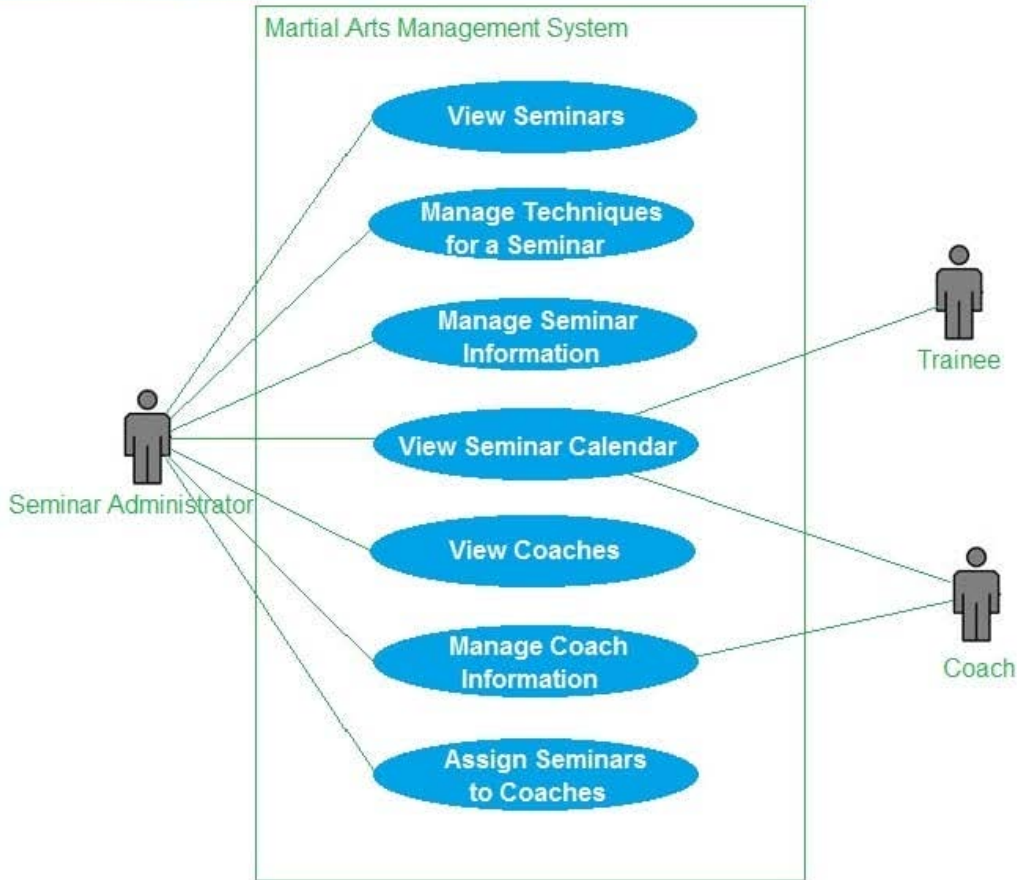
Coaches in the martial arts organization are assigned seminars to teach according to the area that they specialize in and their availability.

The martial arts organization publishes and maintains a web-based calendar of the different seminars (and the assigned coaches) every quarter for the trainees to view.

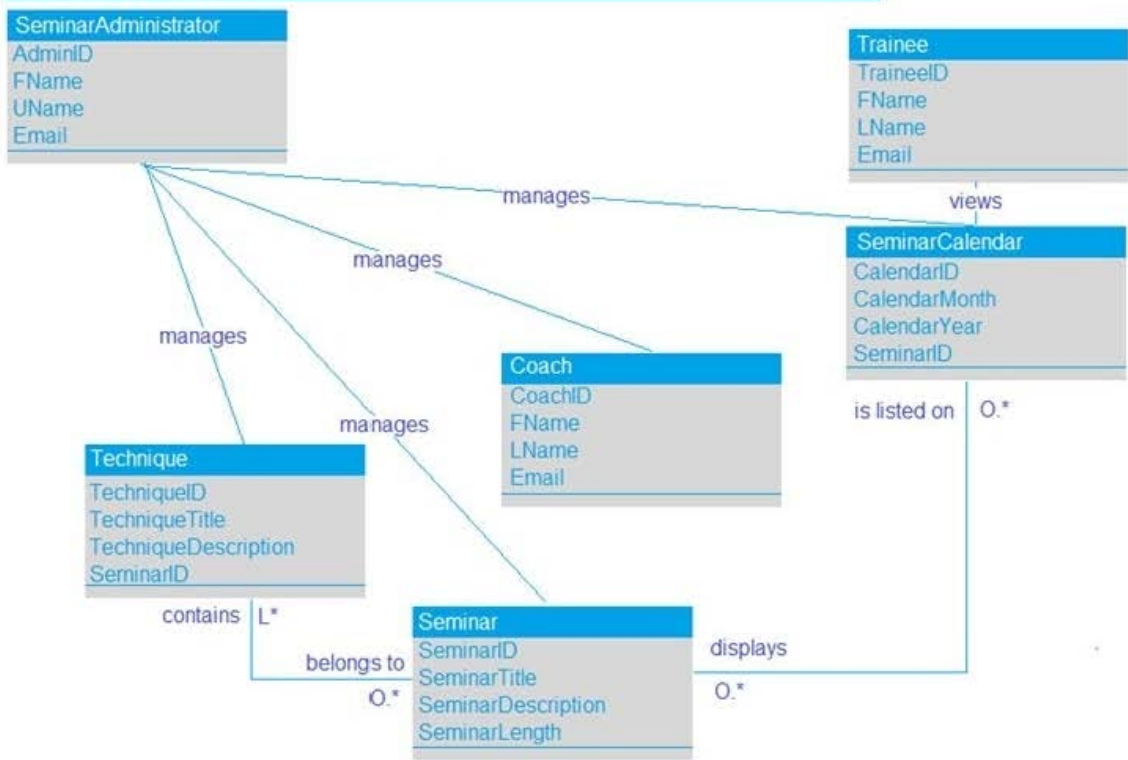
The seminar administrator in the martial arts organization manages the seminars (including seminar content), assigns seminars to coaches, and defines the seminar schedule.

To ensure understanding of the business need, the BA has created three Unified Modelling Language (UML) diagrams, which are shown below:

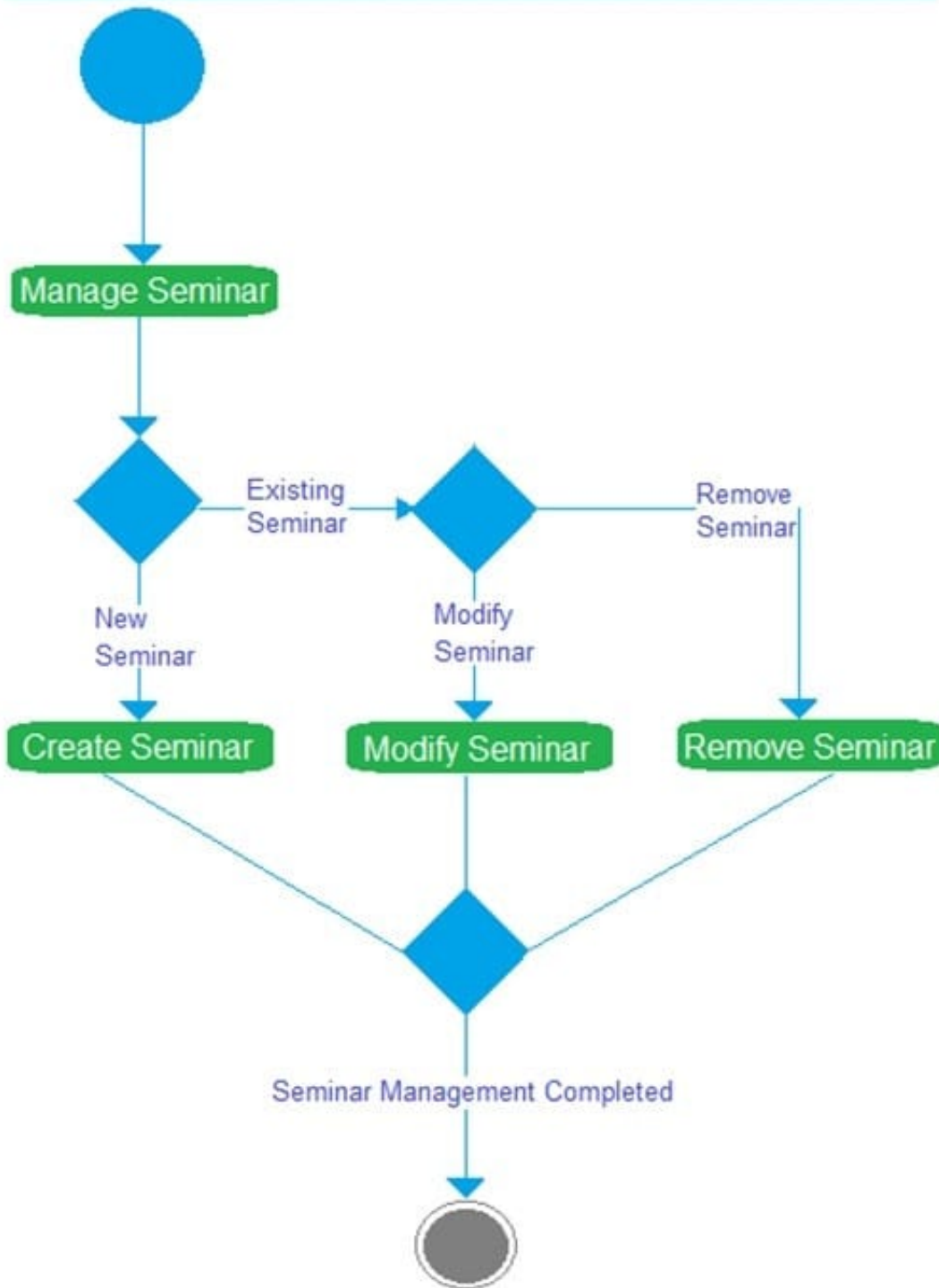
**Use Case Diagram**



**Class Diagram**



## Activity Diagram



The BA is finalizing the definition of the requirements architecture by understanding how requirements relate to each other. A key component that must be apparent in all three diagrams is that none of the requirements be linked in different or conflicting ways. What relationship quality criterion does this represent?

- A. Correct
- B. Unambiguous

C. Defined

D. Necessary

Correct Answer: B

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**QUESTION 5**

Which of the following is an estimate based on past projects to predict the current cost and/or duration of the current project?

A. Current estimate

B. Past project cost

C. Past estimate

D. Top-down estimate

Correct Answer: D

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**QUESTION 6**

You are preparing a business case for your organization to determine the justification of the costs of the solution in relation to benefits the solutions will bring the organization. You need four inputs to complete this process. Which one of the following is not an input that will help you write the business case?

A. Feasibility study

B. Stakeholder concerns

C. Assumptions and constraints

D. Business need

Correct Answer: B

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**QUESTION 7**

Which solution scope technique can help the business analyst understand the scope of the work by breaking down the scope into smaller work products?

A. Interface analysis

B. User stories

C. Functional decomposition

D. Scope modeling

Correct Answer: C

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**QUESTION 8**

Which of the following is the process of identifying and assessing factors that may jeopardize the success of a project or the achievement of a goal?

- A. Risk analysis
- B. Risk identification
- C. Risk retention
- D. Risk communication

Correct Answer: A

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**QUESTION 9**

What document defines the business needs, identifies key stakeholders, and describes the positive impact the solution will provide on the key stakeholders?

- A. Project charter
- B. Project scope statement
- C. Solution scope
- D. Vision statement

Correct Answer: A

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**QUESTION 10**

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What technique was the BA using to understand why the promotions were not being viewed?

- A. Use cases and scenarios
- B. Benchmarking and market analysis
- C. Observation
- D. Data mining

Correct Answer: D

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## QUESTION 11

You are the business analyst for your organization. A customer has approached your organization and is requesting that your company create new software for them that will help them collect customer information.

In regard to enterprise analysis this business needs stems from which one of the following need generation approaches?

- A. Bottom-up
- B. External drivers
- C. Middle management
- D. Top-down

Correct Answer: B

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personalized experience.

What technique led the BA to the source of the increase in claims?

- A. Survey
- B. Decision modelling
- C. Data mining
- D. Document analysis

Correct Answer: D

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### QUESTION 13

Fred's organization is using a plan-driven approach for the business analysis deliverables.

In this approach how will the requirements be captured?

- A. Fred will use the appropriate documentation at the discretion of the business analysis team .
- B. Fred will use the project management information system.
- C. Fred will use whatever business analysis forms are most appropriate.
- D. Fred will use standardized templates.

Correct Answer: D

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### QUESTION 14

Which one of the following business analysis planning and monitoring techniques can be used to define and document the business analysis approach?

- A. Process modeling

B. Structured walkthrough

C. Decision analysis

D. Control charts

Correct Answer: A

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**QUESTION 15**

Which of the following is a conversation between one or more speakers centering on one specific topic?

A. Feedback loop

B. Presentation

C. Survey

D. Formal requirements review

Correct Answer: A

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