

# NS0-101<sup>Q&As</sup>

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**QUESTION 1**

What are two ways in which NetApp solutions can help businesses? (Choose two.)

- A. by improving business processes
- B. by adopting new technology
- C. by gaining a competitive advantage
- D. by lowering the hardware requirements

Correct Answer: AC

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**QUESTION 2**

What are two benefits of RAID-DP? (Choose two.)

- A. protects against double-disk failure
- B. provides real time data mirroring
- C. accommodates larger RAID groups
- D. increases resiliency by providing single parity

Correct Answer: AC

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**QUESTION 3**

A NetApp solution can be simultaneously used to store primary data, disk-to-disk backups, and act as a WORM device.

- A. True
- B. False

Correct Answer: B

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**QUESTION 4**

During a sales call for an Oracle opportunity, what question should you ask the customer to promote the NetApp Oracle recovery solutions?

- A. What protocol do you currently use to access your databases?
- B. When did you last experience a database crash or corruption?
- C. Do you compress your data before backing it up?

D. Are all your databases on primary storage with Fibre Channel disks?

Correct Answer: B

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#### QUESTION 5

When selling into a Microsoft SharePoint environment, which three benefits of NetApp SnapManager for SharePoint should you emphasize? (Choose three.)

- A. increased SharePoint administrator productivity
- B. cost-effective backup and recovery of SharePoint environment
- C. reduced Microsoft SharePoint software pricing
- D. near-instantaneous SharePoint data classification
- E. minimized SharePoint environment downtime or data loss

Correct Answer: ABE

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#### QUESTION 6

Thin provisioning, based on NetApp FlexVol technology, is a storage allocation-on-demand functionality. Which three benefits does it provide to customers? (Choose three.)

- A. improved application performance
- B. reduced capital expenses for software
- C. improved storage utilization
- D. reduced capital expenses for storage
- E. simplified storage capacity planning

Correct Answer: CDE

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#### QUESTION 7

Where would you find short, downloadable, ready-to-present-to-customer presentations on PartnerCenter?

- A. Spotlight Presentations
- B. EBL Presentations
- C. Library on [www.netapp.com](http://www.netapp.com)
- D. Channel Training Web Stream Presentations

Correct Answer: A

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**QUESTION 8**

Which two customer requirements does the NetApp SnapLock solution meet? (Choose two.)

- A. data permanence and retention regulations
- B. data encryption regulations
- C. secure partitioning of network and storage resources
- D. rapid access to protected information

Correct Answer: AD

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**QUESTION 9**

What are three benefits of consolidating a Windows file serving environment on NetApp? (Choose three.)

- A. The number of file servers is reduced.
- B. Regulatory compliance is achieved.
- C. Administrators can focus on higher value tasks.
- D. The need for support from application vendors is reduced.
- E. It provides quick recovery and reduced downtime.

Correct Answer: ACE

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**QUESTION 10**

The NetApp corporate pitch states that the number one measurement of the company's success is \_\_\_\_\_.

- A. maintaining growth
- B. customer success
- C. our share price
- D. customer loyalty

Correct Answer: B

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**QUESTION 11**

A customer is experiencing both explosive growth of e-mail and increasing demands around compliance. What should the preferred integrated solution for this customer include? (Choose two.)

- A. Symantec Enterprise Vault
- B. NetApp SnapLock
- C. Netbackup Vault
- D. NetApp SnapVault

Correct Answer: AB

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**QUESTION 12**

What benefit does Advanced Single Instance Storage (A-SIS) provide the customer?

- A. significantly faster backups
- B. reduced storage requirements
- C. less bandwidth required for backup to tape
- D. faster application processing.

Correct Answer: B

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**QUESTION 13**

High performance computing (HPC), data-intensive applications (such as seismic processing, digital image creation and media hosting) demand the ability to scale which two factors to extreme levels? (Choose two.)

- A. storage capacity
- B. performance
- C. clustering
- D. Total Cost of Ownership

Correct Answer: AB

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**QUESTION 14**

Which three benefits does SnapVault provide to customers? (Choose three.)

- A. reduces backup time
- B. provides compliant backups
- C. provides integration with enterprise backup technologies
- D. reduces disk space consumption

E. provides encrypted backups

Correct Answer: ACD

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**QUESTION 15**

The NetApp corporate pitch states that the number one measurement of the company's success is \_\_\_\_\_.

- A. maintaining growth
- B. customer success
- C. our share price
- D. customer loyalty

Correct Answer: B

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