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QUESTION 1

How would you handle performance problems related to RAN frequency planning in a project where customer is responsible for Network Planning?

- A. Request NPO resources to your project and start troubleshooting.
- B. Do nothing, the performance problems are customer's responsibility in this case.
- C. Request implementation teams to go to the field, make test calls and help the customer to identify where the problem is most critical.
- D. Request an NSN NPO Solution Consultant to meet the customer for evaluating a potential up selling opportunity.

Correct Answer: D

QUESTION 2

A project got an engineer assigned with a competence level of 3, but should have one with at least a level

4. How does the PM react?

- A. The PM refuses to take the employee and insist on getting an engineer with level 4.
- B. The PM accepts the engineer and sends him to a classroom training.
- C. The PM accepts the engineer and agrees with him on a competence development path within the project.
- D. The PM refuses to take the employee and tries to find an available engineer on the external market.

Correct Answer: C

QUESTION 3

Which are the five competence levels used in NSN?

A. - beginner

-basic

-intermediate

-advanced

-world-class

B. - initial

-basic

-intermediate

- advanced
- world-class
- C. - initial
- basic
- intermediate
- professional
- world-class
- D. - initial
- basic
- medium
- advanced
- world-class

Correct Answer: B

QUESTION 4

What is the main advantage of site based operations (ordering-acceptance-invoicing- payment) towards the subcontractors.

- A. NSN has lowest financing expenses hidden in subcontractor site cost and lowest risk of non quality costs.
- B. constant cash flow keeps subcontractor away from artificial claims.
- C. It is compliant with NSN SAP delivery concept and automated order-invoice process keeps the logistics cost low.
- D. NCC can be tracked per site.

Correct Answer: A

QUESTION 5

What is a Project WBS?

- A. Division of project into cost centers for proper cost allocation.
- B. Definition of the GICs which will be applicable to the project scope.
- C. Division of the scope of work into hierarchical and manageable packages of work.
- D. A structure showing the product configuration.

Correct Answer: C

QUESTION 6

Which are the 3 key players in the Sales Phase according to the TRICORN model?

- A. Company owner, solution architect and project manager.
- B. Case owner, customer solution owner and delivery project owner.
- C. Case owner, company owner and solution architect.
- D. Care manager, project manager and logistics manager.

Correct Answer: B

QUESTION 7

Which KPI can assist the PM in the analysis of a Gross Margin deviation?

- A. PARD
- B. RA
- C. PCA
- D. SILT

Correct Answer: C

QUESTION 8

What is the basic source of information for the development of the Quality Plan?

- A. Project quality and acceptance requirements stated in the current customer contract.
- B. Equipment installation manuals.
- C. Templates from NSN PM Compass.
- D. Experience from previous projects executed with the same Customer.

Correct Answer: A

QUESTION 9

Which of the following aspects doesn't need to be investigated during project planning of a turnkey project for a new market?

- A. Relevant local lead times and slow down periods.
- B. Local culture and religion.
- C. Market prices for electronic components for base station equipment manufacturing.
- D. Local supplier market for site infrastructure materials and turnkey services.

Correct Answer: C

QUESTION 10

What's the best way to get grip and control on the scope of a project ?

- A. Having regular meetings with customer and the CT FandC.
- B. Ensure complete and clear scope statement at Gate 5.
- C. By reading the PTA and the lessons learned from previous projects.
- D. Having regular internal meetings with all stakeholders.

Correct Answer: B

QUESTION 11

NSN has to implement a customer network which is composed of three different regions and implemented in two phases. How will the WBS look like ?

- A. The project WBS is based on the geographical structure of the project (it's three regions), on two project phases and on different site types and volumes.
- B. The project WBS is based on the geographical structure of the project (it's three regions) and on two project phases.
- C. The project WBS is based on different site types and volumes.
- D. The project WBS is based on the geographical structure of the project (it's three regions).

Correct Answer: A

QUESTION 12

What is the meaning of 'Staged Acceptance Procedure'?

- A. It is a procedure used in rollout projects with separate customer acceptance milestones for Site Acquisition, Construction Works, Equipment Delivery, Telecom Implementation and Network Design.
- B. It is a procedure in rollout projects where we limit Cluster Acceptance to only one cluster in the network, the so-called 'Golden Cluster'.

C. It is a procedure in rollout projects where several customer acceptances are accumulated so the number of separate customer invoices can be reduced.

D. It is a procedure where the customer accepts the network if he does not formally submit objections against acceptance.

Correct Answer: A

QUESTION 13

Who is responsible to prepare the initial Project Plan for Gate 4 approval?

A. Project Manager.

B. Bid Manager.

C. Tender Project Manager or PM PDM.

D. Execution Project Team.

Correct Answer: C

QUESTION 14

In case a customer contract is not yet signed and a PO has not been received yet, in which circumstances can a service be subcontracted ?

A. If the value of the Purchase Order does not exceed the approved cost baseline.

B. If an Early Ramp-up Project (ERP) was approved.

C. If subcontractor agrees to receive his PO later, after the customer PO is issued.

D. If there is a formal approval from the Project Manager.

Correct Answer: B

QUESTION 15

A project manager wants to transmit a complex message to several subordinates. What is the best medium by which the manager can get his message across?

A. Oral.

B. Written.

C. Non-verbal (body language).

D. All of the above together.

Correct Answer: D

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