

ADM-201^{Q&As}

Administration Essentials for New Admins

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QUESTION 1

The Console's center frame is the detail page view of any record selected from any of the console's other frame.

- A. True
- B. False

Correct Answer: A

QUESTION 2

How many Custom Summary Formulas can you have per report?

- A. 1
- B. 2
- C. 3
- D. 4
- E. 5
- F. 6

Correct Answer: E

QUESTION 3

Your recycle bin record limit is _____ times the Megabytes (MBs) in your general storage

- A. 20
- B. 50
- C. 250
- D. 500

Correct Answer: C

QUESTION 4

Which are Activity Attachment Enhancements in Spring 11?

- A. For new organizations, the Attachments related list is now automatically added to task and event records.
- B. For existing organizations, the Attachments related list is now automatically added to task and event records.

- C. Attachments are now searchable for tasks and events.
- D. Unlike before, HTML attachments is always available and can no longer be disallowed.
- E. Existing organizations need to manually add the related list to the activity page layout.

Correct Answer: ACE

QUESTION 5

Custom Objects are reportable.

- A. True
- B. False

Correct Answer: A

QUESTION 6

Which of the following types of packages can be upgraded?

- A. Managed Packages
- B. Unmanaged Packages
- C. Both A and B
- D. None of the Above

Correct Answer: A

QUESTION 7

What is the purpose API Token field on the User object?

- A. Displays the users API token
- B. Indicates whether an API token has ever been reset.
- C. Enables users to receive an API token

Correct Answer: B

QUESTION 8

Which of the following fields CAN NOT be a controlling field for Dependent Picklists?

- A. Standard Picklist

- B. Custom Picklist
- C. Custom Multi-Select Picklist
- D. Standard Checkbox
- E. Custom Checkbox

Correct Answer: C

QUESTION 9

An administrator at Northern Trail Outfitters is creating new record types for a custom object. What should the administrator take into consideration?

- A. Assign the record type to the appropriate profiles.
- B. Set the field-level security for the record type.
- C. Create a new page layout for the record type.
- D. Add the record type to the required path.

Correct Answer: A

Reference: <https://documentation.conga.com/cmsfsum20ag/setting-up-contract-management/application-management-settings/creating-a-record-type>

QUESTION 10

Which of the following does Salesforce CRM provide for restricting login access to the application? Choose 3 answers

- A. Profile-based IP restrictions
- B. Organization-wide IP restrictions
- C. Profile-based login hour restrictions
- D. Organization-wide login hour restrictions

Correct Answer: ABC

QUESTION 11

Which of these are inherited from objects on homepage in a console layout?

- A. Related lists
- B. Custom objects
- C. Field level security

D. Page layout

Correct Answer: BC

QUESTION 12

What is the maximum number of values you can have in a picklist?

- A. 500
- B. 250
- C. 600
- D. 1.000
- E. 2.000

Correct Answer: A

QUESTION 13

The size limit for documents uploaded is:

- A. 1 Megabyte
- B. 3 Megabyte
- C. 5 Megabyte
- D. 25 Megabyte

Correct Answer: C

QUESTION 14

When working on opportunities, sales representatives at Universal Containers need to understand how their peers have successfully managed other opportunities with comparable products, competing against the same competitors.

Which two features should an administrator use to facilitate this? (Choose two.)

- A. Big deal alerts
- B. Opportunity update reminders
- C. Chatter groups
- D. Opportunity Dashboard

Correct Answer: BD

QUESTION 15

All of the following objects may have a queue EXCEPT

- A. Accounts
- B. Cases
- C. Leads
- D. Custom Objects

Correct Answer: A

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